

HEALTH ANNUAL STATEMENT

FOR THE YEAR ENDING DECEMBER 31, 2003 OF THE CONDITION AND AFFAIRS OF THE

CIGNA HEALTHCARE OF MAINE, INC.

			,								
NAIC Group Code	0901 0901 rrent Period) (Prior Perio	NAIC Company Code	95447	_ Employer's ID Number	01-0418220						
Organized under the Laws	,	•	of Domicile or F	Port of Entry	Maine						
Country of Domicile		United States of America									
Licensed as business type:	Life, Accident & Health [Property/Casualty [1 Dental S	Service Corporation []							
,,	Vision Service Corporation	on [] Other []	Health I	Maintenance Organization	n [X]						
	·	al Service or Indemnity []		, Federally Qualified? Yes							
Incorporated	03/01/1986	Commenced Busin	ness	04/01/1	987						
Statutory Home Office	2 Ston	ewood Drive		Freeport, ME 0403	2-0447						
ctatatery rieme cimes		and Number)	,	(City or Town, State and 2							
Main Administrative Office		2 Stonewood Drive									
Free	eport, ME 04032-0447	(Street and Number) 207-865-5000									
	or Town, State and Zip Code)		(Are	a Code) (Telephone Number)							
Mail Address	900 Cottage Grove	Road ,		Hartford, CT 06152-122	28						
	(Street and Number or P.C	D. Box)		(City or Town, State and Zip Co	de)						
Primary Location of Books	and Records		900 Cottage								
Цал	tford, CT 06152-1228		(Street and	Number) 860-226-6192							
	or Town, State and Zip Code)	·	(Are	a Code) (Telephone Number)							
Internet Website Address		www.	cigna.com								
Statutory Statement Conta	ct Tracy Ly	nn Trudeau		860-226-6192							
•	1)	lame)		Area Code) (Telephone Number) (Extension)							
Trac	y.Trudeau@cigna.com (E-mail Address)			860-226-6443 (FAX Number)							
	(E man Address)			(170x (Vallibor)							
Policyowner Relations Con			17, 2 Stonewood	d Drive							
Free	(St eport, ME 04032-0447	reet and Number)		800-244-6224							
	or Town, State and Zip Code)		(Area Coo	le) (Telephone Number) (Extensi	on)						
		OFFICERS									
President	Donald Michae		Secretary	Sandra River	o Enriquez #						
Treasurer	Lynn Marie W	<u> </u>			<u> </u>						
		VICE PRESIDEN	TS								
John Patri	ck Frey	Katherine Kaslly Fry		Glenn Mich	nael Gerhard						
Alan Marc		Robert Paul Hockmuth N		William Curnow Lamoreaux							
Barry Richar		Cesar Ernesto Penhaher	rera	David Mathew Porcello							
Roberta Parke		Edward M. Tanida		Back Mai Thi Thai							
Lynn Marie	vvytas	Chuie Lan Yeun M.D	·								
	Г	IRECTORS OR TRU	STEES								
Katherine K		William Allen Schaffer M	_	Chuie Lan	Yuen M.D.						

State of	Connecticut	;	ss
County of	Hartford		

The officers of this reporting entity, being duly sworn, each depose and say that they are the described officers of said reporting entity, and that on the reporting period stated above, all of the herein described assets were the absolute property of the said reporting entity, free and clear from any liens or claims thereon, except as herein stated, and that this statement, together with related exhibits, schedules and explanations therein contained, annexed or referred to is a full and true statement of all the assets and liabilities and of the condition and affairs of the said reporting entity as of the reporting period stated above, and of its income and deductions therefrom for the period ended, and have been completed in accordance with the NAIC Annual Statement Instructions and Accounting Practices and Procedures manual except to the extent that: (1) state law may differ; or, (2) that state rules or regulations require differences in reporting not related to accounting practices and procedures, according to the best of their information, knowledge and belief, respectively.

Katherine Kaslly Fry President (Vice President)	Sandra Rivero Enriquez Secretary (Assistant Secretary)	Lynn Marie Treasur	•
Subscribed and sworn to before me this day of, 2004		a. Is this an original filing?b. If no,1. State the amendment number2. Date filed	Yes [X] No []
		Date filed Mumber of pages attached	

ASSETS

			Current Year	1 0	Prior Year
		1	2	3	4
		Assets	Nonadmitted Assets	Net Admitted Assets (Cols. 1 - 2)	Net Admitted Assets
1.	Bonds (Schedule D)	39.417.922			25.902.168
	Stocks (Schedule D):				,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
۷.	2.1 Preferred stocks	0		0	0
				0	0
	2.2 Common stocks			0	0
3.	Mortgage loans on real estate (Schedule B):				
	3.1 First liens			0	0
	3.2 Other than first liens			0	0
4.	Real estate (Schedule A):				
	4.1 Properties occupied by the company (less				
	\$encumbrances)	E 700	E 700	0	0
				U	
	4.2 Properties held for the production of income				
	(less \$encumbrances)			0	0
	4.3 Properties held for sale (less				
	\$encumbrances)			0	0
E			• • • • • • • • • • • • • • • • • • • •		
5.	Cash (\$2, $364,547$, Schedule E, Part 1), cash equivalents				
	(\$				
	investments (\$	2,364,547		2,364,547	16,051,633
6.	Contract loans, (including \$premium notes)			0	
	Other invested assets (Schedule BA)				0
	Receivable for securities				31,185
	Aggregate write-ins for invested assets				
10.	Subtotals, cash and invested assets (Lines 1 to 9)	41,788,189	5,720	41,782,469	41,984,986
11.	Investment income due and accrued			594,923	440,879
	Premiums and considerations:				
	12.1 Uncollected premiums and agents' balances in the course of				
		5 167 997	224 104	4,943,693	2 22/ 152
	collection		224, 194	4,943,093	
	12.2 Deferred premiums, agents' balances and installments booked but				
	deferred and not yet due (including \$earned				
	but unbilled premium)			0	0
	12.3 Accrued retrospective premium			0	0
13	Reinsurance:				······································
10.				0	0 000
	13.1 Amounts recoverable from reinsurers				
	13.2 Funds held by or deposited with reinsured companies			0	0
	13.3 Other amounts receivable under reinsurance contracts			0	0
14.	Amounts receivable relating to uninsured plans			0	0
15.1	Current federal and foreign income tax recoverable and interest thereon			0	0
	Net deferred tax asset				
	Guaranty funds receivable or on deposit				_
	•				0
	Electronic data processing equipment and software			0	0
18.	Furniture and equipment, including health care delivery assets				
	(\$)	184,721	184,721	0	0
19.	Net adjustment in assets and liabilities due to foreign exchange rates			0	0
	Receivables from parent, subsidiaries and affiliates			1,228,041	
	Health care (\$) and other amounts receivable			1,230,632	
	Other assets nonadmitted			0	
23.	Aggregate write-ins for other than invested assets	261,849	240,000	21,849	26 , 163
24.	Total assets excluding Separate Accounts, Segregated Accounts and				
	Protected Cell Accounts (Lines 10 to 23)	52,376,341	1,892,294	50,484,047	51,711,047
25	From Separate Accounts, Segregated Accounts and Protected		•		
_0.	Cell Accounts.			^	^
26.	Total (Lines 24 and 25)	52,376,341	1,892,294	50,484,047	51,711,047
	DETAILS OF WRITE-INS				
0901.					
0902.					
	Summary of remaining write-ins for Line 9 from overflow page				0
	Totals (Lines 0901 thru 0903 plus 0998)(Line 9 above)		-		0
2301.	OTHER LONG TERM ASSETS	240,000	240,000	0	26,163
2302.	MISC RECEIPTS	21,849		21,849	0
2303.		·		,	
	Summary of remaining write-ins for Line 23 from overflow page				
2399.	Totals (Lines 2301 thru 2303 plus 2398)(Line 23 above)	261,849	240,000	21,849	26,163

LIABILITIES, CAPITAL AND SURPLUS

	LIABILITILS, CAP	1171271112	Current Year		Prior Year
		1 Covered	2 Uncovered	3 Total	4 Total
1.	Claims unpaid (less \$75,059 reinsurance ceded)		896,878	18,100,465	21,618,941
2.	Accrued medical incentive pool and bonus amounts	359,623		359,623	177 , 190
3.	Unpaid claims adjustment expenses			1,673,220	591,315
4.	Aggregate health policy reserves			0	0
5.	Aggregate life policy reserves				
6.	Property/casualty unearned premium reserves				
7.	Aggregate health claim reserves				0
8.	Premiums received in advance				
9.	General expenses due or accrued				
	Current federal and foreign income tax payable and interest thereon				
10.1	(including				
	\$ on realized capital gains (losses))	3,344,603		3,344,603	1 , 195 , 868
10.2	Net deferred tax liability			0	
11.	Ceded reinsurance premiums payable			0	
12.	Amounts withheld or retained for the account of others			0	0
13.	Remittance and items not allocated			0	
14.	Borrowed money (including \$ current) and				
	interest thereon \$ (including				
	\$ current)			0	0
15.	Amounts due to parent, subsidiaries and affiliates	795,840		795,840	3,074,871
	Payable for securities			0	0
17.	Funds held under reinsurance treaties with (\$				
	authorized reinsurers and \$unauthorized				
	reinsurers)			0	0
18.	Reinsurance in unauthorized companies				0
19.	Net adjustments in assets and liabilities due to foreign exchange rates				
20.	Liability for amounts held under uninsured accident and health plans				0
	Aggregate write-ins for other liabilities (including \$				
۷۱.	Aggregate write-ins for other habilities (including \$ current)	2 000 775	0	2 000 775	1 001 002
00	Total liabilities (Lines 1 to 21)				
	Common capital stock		XXX		
23.					100
24	Preferred capital stock				
25.	Gross paid in and contributed surplus				
26.	Surplus notes				
27.	Aggregate write-ins for other than special surplus funds				, ,
28.	Unassigned funds (surplus)	XXX	XXX	19,947,749	13,051,802
29.	Less treasury stock, at cost:				
	29.1shares common (value included in Line 23				
	\$)	XXX	XXX		0
	29.2shares preferred (value included in Line 24				
	\$)				
30.	Total capital and surplus (Lines 23 to 28 Less 29)	XXX	XXX	23,004,209	21,712,363
31.	Total liabilities, capital and surplus (Lines 22 and 30)	XXX	XXX	50,484,047	51,711,047
1	DETAILS OF WRITE-INS				
2101.	STATE TAXES PAYABLE	1,434,202		1,434,202	1,165,208
2102.	STATE IMMUNIZATION ACCRUAL	429,740		429,740	316,414
2103.	MISCELLANEOUS PAYABLES	136,833		136,833	322,473
2198.	Summary of remaining write-ins for Line 21 from overflow page	0	0	0	77 ,707
2199.	Totals (Lines 2101 thru 2103 plus 2198) (Line 21 above)	2,000,775	0	2,000,775	1,881,802
2701.	AVR - SURPLUS	xxx	XXX		(77 , 707)
2702.					
2703.		xxx	XXX		
2798.	Summary of remaining write-ins for Line 27 from overflow page				0
2799.	Totals (Lines 2701 thru 2703 plus 2798) (Line 27 above)	XXX	XXX	0	(77,707)

STATEMENT OF REVENUE AND EXPENSES

	STATEMENT OF REVENUE	Current Ye		Prior Year		
		1	2	3		
		Uncovered	Total	Total		
1.	Member Months.	XXX	429 , 132	568,924		
_			440 007 504	100 000 001		
	Net premium income (includingnon-health premium income)					
3.	Change in unearned premium reserves and reserve for rate credits					
4.	Fee-for-service (net of \$ medical expenses)					
5.	Risk revenue					
6.	Aggregate write-ins for other health care related revenues					
7.	Aggregate write-ins for other non-health revenues					
8.	Total revenues (Lines 2 to 7)	XXX	119,307,501	138,994,367		
	Hospital and Medical:					
9.	Hospital/medical benefits		72 313 5///	81 453 656		
10.	Other professional services			6,403,890		
11.	Outside referrals			10,601,221		
12.	Emergency room and out-of-area			5,249,397		
13.	Prescription drugs					
14.	Aggregate write-ins for other hospital and medical.		(7,826)			
15.	Incentive pool, withhold adjustments and bonus amounts.		` '	(523,526)		
16.	Subtotal (Lines 9 to 15)			, ,		
10.	Subtotal (Lines 9 to 13)	4,300,413	490	110,050,974		
	Less:					
17.	Net reinsurance recoveries		387 895	130 87/		
18.	Total hospital and medical (Lines 16 minus 17)					
19.	Non-health claims					
20.	Claims adjustment expenses					
21.	General administrative expenses.					
22.	Increase in reserves for life and accident and health contracts (including		0,304,400	12,507,577		
22.	\$increase in reserves for life and accident and realin contracts (including		0	0		
23.	Total underwriting deductions (Lines 18 through 22)					
24.	Net underwriting gain or (loss) (Lines 8 minus 23)					
25.	Net investment income earned					
26.	Net realized capital gains or (losses)					
	Net investment gains or (losses) (Lines 25 plus 26)					
	Net gain or (loss) from agents' or premium balances charged off [(amount recovered		2,333,003	1,077,040		
20.	\$			0		
29.	Aggregate write-ins for other income or expenses			0		
30.	Net income or (loss) before federal income taxes (Lines 24 plus 27 plus 28 plus 29)		*	6 , 141 , 526		
31.	Federal and foreign income taxes incurred			2,086,067		
32.	Net income (loss) (Lines 30 minus 31)	XXX	6,078,624	4,055,459		
02.	DETAILS OF WRITE-INS	AAA	0,070,024	4,000,400		
0601	OTHER INCOME	YYY		5 . 136		
0602.	OTHER THOUSE					
0603.						
0698.	Summary of remaining write-ins for Line 6 from overflow page			0		
0699.	Totals (Lines 0601 thru 0603 plus 0698) (Line 6 above)	XXX	0	5,136		
	Totals (Lines 0001 title 0000 plus 0000) (Line 0 above)		0	· · · · · · · · · · · · · · · · · · ·		
0701.						
0702.						
0703.	Summary of remaining write-ins for Line 7 from overflow page			Λ		
0798.	Totals (Lines 0701 thru 0703 plus 0798) (Line 7 above)	XXX	0	ν		
	OTHER MEDICAL			107		
1401. 1402.			` ' '	191		
1403.	Summary of remaining write-ins for Line 14 from overflow page		0	Λ		
1498.			0 (7,826)			
1499.	Totals (Lines 1401 thru 1403 plus 1498) (Line 14 above)	_	` '			
	Other Income			0		
2902.	Fixed Asset Gain			0		
2903.	Common of remaining units ins fact ins 00 from quartery need		0	^		
2998.	Summary of remaining write-ins for Line 29 from overflow page			0		
2999.	Totals (Lines 2901 thru 2903 plus 2998) (Line 29 above)	0	4,925	0		

CAPITAL AND SURPLUS ACCOUNT

	CAPITAL AND SURPLUS ACCOUNT	1 Current Year	2 Prior Year
	CAPITAL AND SURPLUS ACCOUNT:		
33.	Capital and surplus prior reporting period	21,712,363	19,704,641
	GAINS AND LOSSES TO CAPITAL & SURPLUS:		
34.	Net income or (loss) from Line 32	6,078,624	4,055,459
35.	Change in valuation basis of aggregate policy and claim reserves		0
36.	Net unrealized capital gains and losses		0
37.	Change in net unrealized foreign exchange capital gain or (loss)		0
38.	Change in net deferred income tax	(419,984)	141,489
39.	Change in nonadmitted assets	1,211,536	(936, 371)
40.	Change in unauthorized reinsurance	0	0
41.	Change in treasury stock	0	0
42.	Change in surplus notes	(5,681,808)	(3,000,000)
43.	Cumulative effect of changes in accounting principles		0
44.	Capital Changes:		
	44.1 Paid in		0
	44.2 Transferred from surplus (Stock Dividend)		0
	44.3 Transferred to surplus		0
45.	Surplus adjustments:		
	45.1 Paid in		0
	45.2 Transferred to capital (Stock Dividend)	0	0
	45.3 Transferred from capital		0
46.	Dividends to stockholders		0
47.	Aggregate write-ins for gains or (losses) in surplus	103,478	1,747,145
48.	Net change in capital & surplus (Lines 34 to 47)	1,291,846	2,007,722
49.	Capital and surplus end of reporting period (Line 33 plus 48)	23,004,209	21,712,363
	DETAILS OF WRITE-INS		
4701.	CHANGE IN AVR - SURPLUS.	77, 707	3,165
4702.	KAISER STATE TAX	26,291	0
4703.	CORRECTION OF PRIOR PERIOD.	(520)	0
4798.	Summary of remaining write-ins for Line 47 from overflow page	0	1,743,980
4799.	Totals (Lines 4701 thru 4703 plus 4798) (Line 47 above)	103,478	1,747,145

CASH FLOW

		1	2
		Current Year To Date	Prior Year Ended December 31
	Cash from Operations	To Bate	December 51
1 Pres	miums collected net of reinsurance	119,121,089	137,342,44
	investment income		
	cellaneous income		, ,
	al (Lines 1 to 3)		
	nefits and loss related payments		120,651,02
	transfers to Separate, Segregated Accounts and Protected Cell Accounts		120,001,02
	mmissions, expenses paid and aggregate write-ins for deductions		
	idends paid to policyholders		12,421,20
	leral and foreign income taxes paid (recovered) \$	871,855	1,856,00
	al (Lines 5 through 9)		
	· · · · · · · · · · · · · · · · · · ·		4,558,70
iii. Net	cash from operations (Line 4 minus Line 10)	0,009,333	4,330,70
10 D	Cash from Investments		
	ceeds from investments sold, matured or repaid:	000 700	004.05
	1 Bonds		
	2 Stocks		
	3 Mortgage loans		
	4 Real estate		
	5 Other invested assets		/0/
	6 Net gains or (losses) on cash and short-term investments		(3
	7 Miscellaneous proceeds	32,060	
	8 Total investment proceeds (Lines 12.1 to 12.7)	946,740	990,96
	st of investments acquired (long-term only):		
	1 Bonds		
	2 Stocks		
	3 Mortgage loans		
13.4	4 Real estate		
13.5	5 Other invested assets	0	
13.6	6 Miscellaneous applications	24,763	
13.7	7 Total investments acquired (Lines 13.1 to 13.6)	14,611,730	
	increase (or decrease) in policy loans and premium notes		
15. Net	cash from investments (Line 12.8 minus Line 13.7 and Line 14)	(13,664,990)	990,90
	Cash from Financing and Miscellaneous Sources		
	sh provided (applied):		
16.1	1 Surplus notes, capital notes	(5,681,808)	(3,000,0
16.2	2 Capital and paid in surplus, less treasury stock	0	
16.3	3 Borrowed funds received	0	
16.4	4 Net deposits on deposit-type contracts and other insurance liabilities		
16.5	5 Dividends to stockholders	0	
16.6	6 Other cash provided (applied)	(2,409,623)	90,2
	cash from financing and miscellaneous sources (Line 16.1 to Line 16.4 minus Line 16.5 plus Line 16.6)		(2,909,7
	RECONCILIATION OF CASH AND SHORT-TERM INVESTMENTS	, , , , , ,	
18. Net	change in cash and short-term investments (Line 11 plus Line 15 plus Line 17)	(13.687.086)	2.639 9
	sh and short-term investments:	(12,301,000)	, , , , , , , , , , , , , , , , , , , ,
	1 Beginning of year	16.051 633	13.411 7
	2 End of period (Line 18 plus Line 19.1).		

ANALYSIS OF OPERATIONS BY LINES OF BUSINESS (Gain and Loss Exhibit)

	AIIAE			ONS DI	LINES	T DOSII	1233 (G	aiii aiid L	OSS EXII	ibit)			
	1	2 Comprehensive (Hospital &	3 Medicare	4 Dental	5 Vision	6 Federal Employees Health	7 Title XVIII	8 Title XIX	9	10 Disability	11 Long-term	12	13 Other
	Total	Medical)	Supplement	Only	Only	Benefit Plan	Medicare	Medicaid	Stop Loss	Income	Care	Other Health	Non-Health
Net premium income	119,307,501	119,307,501											
Change in unearned premium reserves and reserve for rate credit	0												
3. Fee-for-service (net of \$													
medical expenses)	0												XXX
4. Risk revenue	0												XXX
Aggregate write-ins for other health care related revenues Aggregate write-ins for other non-health care related revenues	0	XXX	xxx	xxx	XXX	xxx	xxx	xxx	xxx	xxx	xxx	xxx	XXX
7. Total revenues (Lines 1 to 6)	119,307,501	119,307,501	0	0	0	0	0	Ω	0	0	0	0	Ω
Hospital/medical/ benefits	72,313,544	72,313,544											XXX
Other professional services	5,230,851	5,230,851											XXX
10. Outside referrals	4,690,841	4,690,841											XXX
11. Emergency room and out-of-area	4,377,772	4,377,772											XXX
12. Prescription Drugs	12,847,001	12,847,001											XXX
13. Aggregate write-ins for other hospital and medical	(7,826)	(7,826)		٥	0	Ω	0	Ω	0	0	Ω	0	XXX
14. Incentive pool, withhold adjustments and bonus amounts	5,307	5,307											XXX
15. Subtotal (Lines 8 to 14)	99,457,490	99,457,490	Ω	0	0	Ω	0	0	0	0	0	0	XXX
16. Net reinsurance recoveries	387,895	387,895											XXX
17. Total medical and hospital (Lines 15 minus 16)	99,069,595	99,069,595	Ω	٥	0	0	0	0	0	0	Ω	0	XXX
18. Non-health claims (net)	0	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	
19. Claims adjustment expenses	5,032,295	5,695,227										(662,932)	
20. General administrative expenses	8,504,407	9,624,786										(1,120,379)	
21. Increase in reserves for accident and health contracts	0												XXX
22. Increase in reserves for life contracts	0	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	
23. Total underwriting deductions (Lines 17 to 22)	112,606,297	114,389,608	0	0	0	0	0	Ω	0	0	0	(1,783,311)	ΩΩ
24. Total underwriting gain or (loss) (Line 7 minus Line 23)	6,701,204	4,917,893	0	0	0	0	0	0	0	0	0	1,783,311	0
DETAILS OF WRITE-INS													
0501.													XXX
0502.													XXX
0503.													XXX
0598. Summary of remaining write-ins for Line 5 from overflow page .	0	0	0	0	0	0	0	0	0	0	0	0	XXX
0599. Totals (Lines 0501 thru 0503 plus 0598) (Line 5 above)	0	0	0	0	0	0	0	0	0	0	0	0	XXX
0601.		XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	
0602.		XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	
0603.		XXX	XXX	XXX	XXX	XXX	xxx	XXX	XXX	XXX	xxx	xxx	
0698. Summary of remaining write-ins for Line 6 from overflow page.	0	XXX	XXX	XXX	XXX	XXX	xxx	XXX	XXX	XXX	xxx	xxx	C
0699. Totals (Lines 0601 thru 0603 plus 0698) (Line 6 above)	0	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	C
1301. Other Medical.	(7,826)	(7,826)											XXX
1302.		(,,==0/											XXX
1303.						I					I	1	XXX
1398. Summary of remaining write-ins for Line 13 from overflow page	0	0	0	0	0	0	0	0	0	0	0	0	XXX
1399. Totals (Lines 1301 thru 1303 plus 1398) (Line 13 above)	(7.826)	(7.826)	0	0	0	0	0	0	0	0	0	0	XXX

UNDERWRITING AND INVESTMENT EXHIBIT

PART 1 - PREMIUMS												
	1	2	3	4								
Line of Business	Direct Business	Reinsurance Assumed	Reinsurance Ceded	Net Premium Income (Cols. 1+2-3)								
Comprehensive (hospital and medical)	120 , 487 , 614		1 , 180 , 113	119,307,501								
Medicare Supplement				0								
3. Dental Only.				0								
4. Vision Only				0								
5. Federal Employees Health Benefits Plan				0								
Title XVIII - Medicare 7. Title XIX - Medicaid.				0								
8. Stop Loss				0								
9. Disability Income				0								
10. Long-term care				0								
11. Other health				0								
12. Health subtotal (Lines 1 through 11)	120 , 487 , 614	0	1 , 180 , 113	119,307,501								
13. Life				0								
15. Totals (Lines 12 to 14)	120 , 487 , 614	0	1,180,113	119,307,501								

UNDERWRITING AND INVESTMENT EXHIBIT

PART 2 - Claims Incurred During the Year

PART 2 - Claims Incurred During the Year													
	1	2	3	4	5	6 Federal	7	8	9	10	11	12	13
	Total	Comprehensive (Hospital & Medical)	Medicare Supplement	Dental Only	Vision Only	Employees Health Benefits Plan	Title XVIII Medicare	Title XIX Medicaid	Stop Loss	Disability Income	Long-Term Care	Other Health	Other Non- Health
Payments during the year:	Total	iviedicai)	Supplement	Only	Offig	benefits Plan	iviedicare	iviedicaid	LOSS	income	Care	Other Health	пеаш
1.1 Direct	102,895,602	102,895,602											
1.2 Reinsurance assumed	02,095,002	102,090,002											
1.3 Reinsurance assumed	321,636	321,636											
1.4 Net	102,573,966	102,573,966	Λ	0	0	Λ	Λ	Λ	Λ	0	Λ	0	Λ
Paid medical incentive pools and	102,575,300	102,070,900	0		0	0	0	0	0		0	0	0
bonuses	(177, 127)	(177 , 127)											
Claim liability December 31, current year from Part 2A:	, ,												
3.1 Direct	18, 175, 524	18, 175, 524	0	0	0	0	0	0	0	0	0	0	0
3.3 Reinsurance assumed	0	0	0	0	0	0	0	0	0	0	0	0	0
3.3 Reinsurance ceded	75,059	75,059	0	0	0	0	0	00	0	0	0	0	0
3.4 Net	18,100,465	18,100,465	0	0	0	0	0	0	0	0	0	0	0
Claim reserve December 31, current year from Part 2D:													
4.1 Direct	0												
4.2 Reinsurance assumed	0												
4.3 Reinsurance ceded	0												
4.4 Net	0	0	0	0	0	0	0	0	0	0	0	0	0
Accrued medical incentive pools and bonuses, current year	359,623	359,623											
Amounts recoverable from reinsurers December 31, current year	0												
7. Claim liability December 31, prior year from Part 2A:	04 040 044	04 040 044				•							
7.1 Direct	21,618,941	21,618,941	0	0	0	0	0	0					
7.2 Reinsurance assumed	0	0	0	0	0	0	0	0					
7.3 Reinsurance ceded		0 21,618,941	0	0	0	0	0	0	Λ	0			
7.4 Net 8. Claim reserve December 31, prior year from Part 2D:	21,618,941	21,018,941	0	0	0	0	0	0	0	0	0		0
8.1 Direct	0	0	0	0	0	0	0	0					
8.2 Reinsurance assumed	0	0	0	0	0	0	0	0					
8.3 Reinsurance ceded	0	0	0	0	0	0	0	0					
8.4 Net	0	0	0	0	0	0	0	0	0	0 -	0	0	0
Accrued medical incentive pools and bonuses, prior year	177 , 190	177 , 190	0	0	0	0	0	0					
10. Amounts recoverable from reinsurers	8,800	8,800	0	^	0	^	^	0					
December 31, prior year	<u>0.,</u> 8 <u>.</u> 0.	<u>ö,öUU</u>	0		0	0	0	0					
11. Incurred Benefits: 11.1 Direct	99 , 452 , 185	99 , 452 , 185	0	0	0	^	0	0	0	0	^	_	0
	99,402,180 n	99,40Z,180 n	0		0 0	 ^	0	0 0	 0	l	0 م		0
11.2 Reinsurance assumed	387 , 895	387,895	0		0	 ^	0	0	0	0	ں ۱	0	0
11.3 Reinsurance ceded		99,064,290	0		0	0	0	0	0		0	0	0
11.4 Net	99,064,290	99,064,290	0		0	0	0	0	0	0	0	0	0
Incurred medical incentive pools and bonuses	5,306	5,306	0	0	0	0	0	0	0	0	0	0	0

9

UNDERWRITING AND INVESTMENT EXHIBIT

PART 2A - Claims Liability End of Current Year

PART 2A - Claims Liability End of Current Year													
	1	2 Comprehensive	3	4	5	6 Federal Employees Health	7	8	9	10	11	12	13
	Total	(Medical & Hospital)	Medicare Supplement	Dental Only	Vision Only	Benefits Plan Premium	Title XVIII Medicare	Title XIX Medicaid	Stop Loss	Disability Income	Long-Term Care	Other Health	Other Non-Health
Reported in Process of Adjustment:													
1.1. Direct	1,845,000	1,845,000											
1.2. Reinsurance assumed	0												
1.3. Reinsurance ceded	0.												
1.4. Net	1,845,000	1,845,000	0	0	0	0	0	0	0	0	0	0	0
Incurred but Unreported:													
2.1. Direct	13,431,992	13,431,992											
2.2. Reinsurance assumed	0												
2.3. Reinsurance ceded	75,059	75,059											
2.4. Net	13,356,933	13,356,933	0	0	0	0	0	0	0	0	0	0	0
3. Amounts Withheld from Paid Claims and Capitations:													
3.1. Direct	2,898,532	2,898,532											
3.2. Reinsurance assumed	0												
3.3. Reinsurance ceded	0												
3.4. Net	2,898,532	2,898,532	0	0	0	0	0	0	0	0	0	0	0
4. TOTALS:													
4.1. Direct	18,175,524	<u>1</u> 8,175,524	0	0	0	0	0	0	0	0	0	0	0
4.2. Reinsurance assumed	0	0	0	0	0	0	0	0	0	0	0	0	0
4.3. Reinsurance ceded	75,059		0	0	0	0	0	0	0	0	0	0	0
4.4. Net	18,100,465	18,100,465	0	0	0	0	0	0	0	0	0	0	0

UNDERWRITING AND INVESTMENT EXHIBIT

PART 2B - ANALYSIS OF CLAIMS UNPAID - PRIOR YEAR - NET OF REINSURANCE

PART 2B - ANALYSIS OF CLAIMS	UNPAID - PRIOR YEAR - NE	I OF REINSUR				
	QL: B:IB		Claim Reserve and Cla		5	6
	Gialms Paid L	ouring the Year 2	Currer 3	t Year 4		Estimated Claim
Line of Business	On Claims Incurred Prior to January 1 of Current Year	On Claims Incurred During the Year	On Claims Unpaid December 31 of Prior Year	On Claims Incurred During the Year	Claims Incurred in Prior Years (Columns 1 + 3)	Reserve and Claim Liability December 31 of Prior Year
Lift of Edulited	or ourient rear	During the real	1 Hor rear	During the real	(Ooldiiiii3 1 + 0)	T HOL TOUL
Comprehensive (hospital and medical)	17,649,854	84,924,112	1,835,313	16 , 265 , 152	19,485,167	21,618,941
Medicare Supplement					0	0
3. Dental Only					0	0
4. Vision Only					0	0
5. Federal Employees Health Benefits Plan Premiums					0	0
6. Title XVIII - Medicare					0	0
7. Title XIX - Medicaid					0	0
8. Other health					0	0
9. Health subtotal (Lines 1 to 8)	17,649,854	84,924,112	1,835,313	16,265,152	19,485,167	21,618,941
10. Other non-health					0	
11. Medical incentive pools, and bonus amounts	(14,756)	(162,371)	191,946	167 , 677	177 , 190	177 , 190
12. Totals (Lines 9 to 11)	17,635,098	84,761,741	2,027,259	16,432,829	19,662,357	21,796,131

UNDERWRITING AND INVESTMENT EXHIBIT

PART 2C - DEVELOPMENT OF PAID AND INCURRED HEALTH CLAIMS (000 Omitted)

Section A – Paid Health Claims - Hospital and Medical

•		Cui	mulative Net Amounts P	aid	
	1	2	3	4	5
Year in Which Losses Were Incurred	1999	2000	2001	2002	2003
1. Prior	21,321	21,341	21,341	21,341	21,341
2. 1999	142,475	161,048	161,156	161 , 156	161 , 156
3. 2000	XXX	129,470	147 ,533	147 , 374	147 , 374
4. 2001	ХХХ	XXX	126 , 156	143 , 122	143,231
5. 2002	XXX	XXX	XXX	102,196	119,737
6. 2003	XXX	XXX	XXX	XXX	84,924

Section B – Incurred Health Claims - Hospital and Medical

	Sum of Cum	ulative Net Amount Paid	d and Claim Liability and	Reserve Outstanding a	t End of Year
	1	2	3	4	5
Year in Which Losses Were Incurred	1999	2000	2001	2002	2003
1. Prior	263,341	263,265	263,265	263,265	263,265
2. 1999.	167 ,537	162,591	161 , 156	161 , 156	161 , 156
3. 2000	XXX	147 ,730	147 ,973	147 , 374	147 , 374
4. 2001	XXX	XXX	147,917	145,318	143,231
5. 2002	XXX	ХХХ	ХХХ	121,619	121,572
6. 2003	XXX	XXX	XXX	XXX	101,189

Section C - Incurred Year Health Claims and Claims Adjustment Expense Ratio - Hospital and Medical

Years in which Premiums were Earned and Claims were Incurred	1 Premiums Earned	2 Claim Payments	3 Claim Adjustment Expense Payments	4 Col. (3/2) Percent	5 Claim and Claim Adjustment Expense Payments (Col 2+3)	6 Col. (5/1) Percent	7 Claims Unpaid	8 Unpaid Claim Adjustment Expenses	9 Total Claims and Claims Adjustment Expense Incurred (Col. 5+7+8)	10 Col. (9/1) Percent
1. Prior to 1999	ХХХ			ХХХ	0	ХХХ			0	XXX
2. 1999	173,427	161 , 156		0.0	161 , 156	92.9			161 , 156	92.9
3. 2000	163,959	147,374		0.0	147 , 374	89.9			147 , 374	89.9
4. 2001	159,381	143,231	1,296	0.9	144,527	90.7			144,527	90.7
5. 2002	137 , 155	119,737	4,701	3.9	124,438	90.7	2,027	34	126,499	92.2
6. 2003	119,308	84,924	3,283	3.9	88,207	73.9	16,433	1,639	106,279	89.1
7. Total (Lines 1 through 6)	XXX	656,422	9,280	XXX	665,702	XXX	18,460	1,673	685,835	XXX
8. Total (Lines 2 through 6)	753,230	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX

UNDERWRITING AND INVESTMENT EXHIBIT

PART 2C - DEVELOPMENT OF PAID AND INCURRED HEALTH CLAIMS (000 Omitted)

Section A - Paid Health Claims - Grand Total

		Cui	mulative Net Amounts P	aid	
	1	2	3	4	5
Year in Which Losses Were Incurred	1999	2000	2001	2002	2003
1. Prior	21,321	21,341	21,341	21,341	21,341
2. 1999	142,475	161,048	161 , 156	161 , 156	161 , 156
3. 2000.	XXX	129,470	147 ,533	147 , 374	147 , 374
4. 2001	XXX	XXX	126 , 156	143 , 122	143,231
5. 2002	XXX	XXX	ХХХ	102,196	119,737
6. 2003	XXX	XXX	XXX	XXX	84,924

Section B - Incurred Health Claims - Grand Total

	Sum of Cumu	lative Net Amount Paid	and Claim Liability and	Reserve Outstanding a	t End of Year
	1	2	3	4	5
Year in Which Losses Were Incurred	1999	2000	2001	2002	2003
1. Prior	263,341	263,265	263,265	263,265	263,265
2. 1999.	167 , 537	162,591	161 , 156	161 , 156	161 , 156
3. 2000	ХХХ	147 ,730	147 ,973	147 , 374	147 , 374
4. 2001	ХХХ	XXX	147,917	145,318	143,231
5. 2002	ХХХ	XXX	ХХХ	121,619	121,572
6. 2003	XXX	XXX	XXX	XXX	101,189

Section C - Incurred Year Health Claims and Claims Adjustment Expense Ratio - Grand Total

	1	2	3	4	5	6	7	8	9	10
					Claim and Claim				Total Claims and	
Varue in orbitale			Claim Adjustment		Adjustment			Unpaid Claim	Claims	
Years in which Premiums were Earned and Claims			Expense	Col. (3/2)	Expense Payments	Col. (5/1)		Adjustment	Adjustment Expense Incurred	Col. (9/1)
were Incurred	Premiums Earned	Claim Payments	Payments	Percent	(Col 2+3)	Percent	Claims Unpaid	Expenses	(Col. 5+7+8)	Percent
1. Prior to 1999	ХХХ	0	0	XXX	0	ХХХ	0	0	0	XXX
2. 1999	173,427	161 , 156	0	0.0	161 , 156	92.9	0	0	161 , 156	92.9
3. 2000	163,959	147 , 374	0	0.0	147 , 374	89.9	0	0	147 , 374	89.9
4. 2001	159,381	143,231	1,296	0.9	144,527	90.7	0	0	144,527	90.7
5. 2002	137 , 155	119,737	4,701	3.9	124,438	90.7	2,027	34	126,499	92.2
6. 2003	119,308	84,924	3,283	3.9	88,207	73.9	16,433	1,639	106,279	89.1
7. Total (Lines 1 through 6)	XXX	656,422	9,280	XXX	665,702	XXX	18,460	1,673	685,835	XXX
8. Total (Lines 2 through 6)	753,230	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX

UNDERWRITING AND INVESTMENT EXHIBIT
PART 2D - AGGREGATE RESERVE FOR ACCIDENT AND HEALTH CONTRACTS ONLY

Nedicare Dental Only Vision Only Plan Plan Plan Plan Plan Plan Plan Plan		•	c		,	L	c	1	c	c	0.5	7	C
Processing Section Process		-	N	n	1	n	o	,	0	n.	2	=	<u>4</u>
Unremed premun reserves Unremed premun remember premun		Total	Comprehensive (Hospital & Medical)		Dental Only	Vision Only	Federal Employees Health Benefit Plan	Title XVIII Medicare	Title XIX Medicaid	Stop Loss	Disability Income	Long-Term Care	Other
Unearned premium reserves (a) Reserve for future contrigent benefits Reserve for future contrigent benefits Aggregate write-ins for other policy reserves Totals (Gross) Reserve for future contrigent benefits Aggregate write-ins for other policy reserves Totals (Reserve for future contrigent benefits Reserve for future for future for future for future for future fut							POLICY F	ESERVE					
Additional policy reserves (a) Reserve for ruture contingent benefits Reserve for truture contingent benefits Aggregate write-ins for other policy reserves Totals (Acoss) Reinsurance ceded Totals (Nest) (Page 3, Line 4) Present value of amounts not yet due on claims Reserve for future contingent benefits Reserve for future contingent benefits Aggregate write-ins for other claim reserves Totals (Nest) (Page 3, Line 7) DETAILS OF WRITE-INS Summary of remaining write-ins for Line 5 from overflow page TOTALS (Lines 0500 this 0590) (Line 5 above) Summary of remaining write-ins for Line 11 from overflow page Summary of remaining write-ins for Line 11 from overflow page Summary of remaining write-ins for Line 11 from overflow page Summary of remaining write-ins for Line 11 from overflow page Summary of remaining write-ins for Line 11 from overflow page Summary of remaining write-ins for Line 11 from overflow page Summary of remaining write-ins for Line 11 from overflow page Summary of remaining write-ins for Line 11 from overflow page Summary of remaining write-ins for Line 11 from overflow page Summary of remaining write-ins for Line 11 from overflow page Summary of remaining write-ins (Line 2 above)													
Reserve for future contingent benefits Reserve for rate credits or experience rating refunds (including) Agreeave write ins for other policy reserves Totals (closs) Reinsurance coded Totals (Neb) (Page 3. Line 4) Present value of amounts not yet due on daims Reserve for future contingent benefits Aggregate write-ins for other claim reserves Totals (Neb) (Page 3. Line 7) Benissurance coded Totals (Neb) (Page 3. Line 7) DETAILS OF WAITE-INS Summary of remaining write-ins for Line 11 from overflow page TOTALS (Lines 0501 thru 0505 plus 0599) (Line 5 above) Summary of remaining write-ins for Line 11 from overflow page TOTALS (Lines 1101 thru 10505 plus 0599) (Line 5 above) TOTALS (Lines 1101 thru 10505 plus 1999) (Line 11 above) Mades 5 Mades 5													
Reserve for rate credits or experience rating refunds (including) \$ Aggregate write-ins for other policy reserves Aggregate write-ins for other policy reserves Totals (Gross) Totals (Gross) Present value of amounts not yet due on daims. Present value of smounts not yet due on daims. Aggregate write-ins for other claim reserves Totals (Gross) Belinks (Neb) (Page 3. Line 7) DETAILS OF WRITE-INS Summary of remaining write-ins for Line 5 from overflow page. TOTALS (Lines 10501 thu 0503 plus 0539) (Line 5 stove) Summary of remaining write-ins for Line 11 from overflow page. TOTALS (Lines 1101 thu 10503 plus 1993 (Line 11 above) TOTALS (Lines 1101 thu 1103 (Line 11 above) and solice or the page 1101 and solice 1101													
Aggregate write-ins for other policy reserves. Totals (arcss) Reinsurance coeded Totals (lare) Present value of amounts not yet due on claims Present value of amounts not yet due on claims Present value of amounts not yet due on claims Present value of amounts not yet due on claims Reserve for future contingent benefits Aggregate write-ins for other claim reserves. Totals (arcss) Reinsurance coeded Totals (arcs) DETALLS OF WRITE-INS Summary of remaining write-ins for Line 11 from overflow page. TOTALS (Lines 0501 thu 0509 plus 0598) (Line 5 above) Summary of remaining write-ins for Line 11 from overflow page. TOTALS (Lines 1011 thu 11 thou verflow page. TOTALS (Lines 1011 thu 1103 plus 1199) (Line 11 above) TOTALS (Lines 1011 thu 1103 plus 1199) (Line 11 above) TOTALS (Lines 1011 thu 1103 plus 1199) (Line 11 above) TOTALS (Lines 1011 thu 1103 plus 1199) (Line 11 above)													
Aggregate write-ins for other policy reserves. Totals (Gross). Reinsurance ceded. Totals (Net) (Page 3. Line 4) Preserve to fulture contringent benefits. Preserve for fulture contringent benefits. Aggregate write-ins for other claim reserves. Totals (Cross). Reinsurance ceded. Totals (Cross). DETAILS OF WRITE-INS Summary of remaining write-ins for Line 5 from overflow page. TOTALS (Lines 0501 thru 0503 plus 0589) (Line 5 above) Summary of remaining write-ins for Line 11 from overflow page. TOTALS (Lines 1001 thru 1103 plus 1199) (Line 11 above). TOTALS (Lines 1101 thru 1103 plus 1199) (Line 11 above). TOTALS (Lines 1101 thru 1103 plus 1199) (Line 11 above). TOTALS (Lines 1101 thru 1103 plus 1199) (Line 11 above).													
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Totals (Net) (Page 3, Line 4) Present value of amounts not yet due on claims. Present value of amounts not yet due on claims. Aggregate write-ins for other claim reserves. Totals (Gross) Perinsurance caded Totals (Net) (Page 3, Line 7) DETAILS OF WRITE-INS Summary of remaining write-ins for Line 5 from overflow page. TOTALS (Lines 0501 thru 0503 plus 0599) (Line 5 above) Summary of remaining write-ins for Line 11 from overflow page. TOTALS (Lines 1001 thru 10503 plus 1199) (Line 11 above) JUGATS (Lines 1001 thru 1109 plus 1199) (Line 11 above) JUGATS (Lines 1001 thru 1109 plus 1199) (Line 11 above) JUGATS (Lines 1001 thru 1109 plus 1199) (Line 11 above) JUGATS (Lines 1001 thru 1109 plus 1199) (Line 11 above) JUGATS (Lines 1001 thru 1109 plus 1199) (Line 11 above)													
Present value of amounts not yet due on claims Reserve for future contingent benefits Aggregate write-ins for other claim reserves. Totals (Gross) Reinsurance caded Totals (Net) (Page 3. Line 7) DETAILS OF WRITE-INS Summary of remaining write-ins for Line 5 from overflow page TOTALS (Lines 0501 thru 0503 plus 0598) (Line 5 above) Summary of remaining write-ins for Line 11 from overflow page TOTALS (Lines 1199 (Line 11 above) Holds \$ Lines 100 thru 1103 plus 1199) (Line 11 above) Holds \$ Lines 100 thru 1103 plus 1199) (Line 11 above)													
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I													
	DETAILS OF WRITE-INS												
1 1 5	0501.												
 	0502.												
1 7	0503.												
1.5													
1.5													
1.5	1102.												
1.	1103.												
(a) Includes \$ premium deficiency reserve.													
	(a) Includes \$ premium deficiency reserve.												

UNDERWRITING AND INVESTMENT EXHIBIT

PART 3 - ANALYSIS OF EXPENSES

	PARI 3 - ANAL	YSIS OF EXPE			
		1 Claim Adjustment Expenses	2 General Administration Expenses	3 Investment Expenses	4 Total
1.	Rent (\$for occupancy of own building)	245,534	663,284	•	908,818
2.	Salaries, wages and other benefits				10,803,639
3.	Commissions (less \$ ceded plus	. ,	, ,		, ,
	\$assumed)		2.997.977		2,997,977
4.	Legal fees and expenses				
5.	Certifications and accreditation fees.				
6.	Auditing, actuarial and other consulting services	16,434	9,398		25,832
7.	Traveling expenses	25,797	97 ,788		123,585
8.	Marketing and advertising				7 , 263
9.	Postage, express and telephone				1,136,506
10.	Printing and office supplies	62,792	195,595		258,387
11.	Occupancy, depreciation and amortization	57 ,684	333,044		390 ,728
12.	Equipment	241,560	516 , 170		757 ,730
13.	Cost or depreciation of EDP equipment and software				0
14.	Outsourced services including EDP, claims, and other services	116,732	277 ,523		394,255
15.	Boards, bureaus and association fees		33,400		33,400
16.	Insurance, except on real estate				0
17.	Collection and bank service charges		14,372		14,372
18.	Group service and administration fees				0
19.	Reimbursements by uninsured accident and health plans	(2,261,388)	(7,639,139)		(9,900,527)
20.	Reimbursements from fiscal intermediaries				0
21.	Real estate expenses		(229,018)		(229,018)
22.	Real estate taxes.				0
23.	Taxes, licenses and fees:				
	23.1 State and local insurance taxes				0
	23.2 State premium taxes				0
	23.3 Regulatory authority licenses and fees				0
	23.4 Payroll taxes	172 , 147	423 , 399		595 , 546
	23.5 Other (excluding federal income and real estate taxes)		581,352		581,352
24.	Investment expenses not included elsewhere			54,832	54 ,832
25.	Aggregate write-ins for expenses	3,127,022	1,504,109	0	4,631,131
26.	Total expenses incurred (Lines 1 to 25)	5,032,294	8,504,409	54,832	(a)13,591,535
27.	Less expenses unpaid December 31, current year	1,673,220	353,707		2,026,927
28.	Add expenses unpaid December 31, prior year	591,315	307 , 335		898,650
29.	Amounts receivable related to uninsured accident and health plans, prior year				0
30.	Amounts receivable related to uninsured accident and health plans, current year				0
31.	Total expenses paid (Lines 26 minus 27 plus 28 minus 29 plus 30)	3,950,389	8,458,037	54,832	12,463,258
	DETAIL OF WRITE-INS				
2501.	Late Claim Interest				, ,
2502.	Data Processing	ŕ	, ,		1,489,410
2503.	Penalties		,		637 , 250
2598.	Summary of remaining write-ins for Line 25 from overflow page				(86,596)
2599.	Totals (Line 2501 thru 2503 plus 2598)(Line 25 above)	3,127,022	1,504,109	0	4,631,131

(a) Includes management fees of \$ $\dots 14,827,546$ to affiliates and \$ \dots to non-affiliates.

EXHIBIT OF NET INVESTMENT INCOME

		1	1		2
			Collected		Earned
		D	uring Year	Du	ring Year
1.	U.S. Government bonds				
1.1	Bonds exempt from U.S. tax		1,515,377		1,669,422
1.2	Other bonds (unaffiliated)				
1.3	Bonds of affiliates				
2.1	Preferred stocks (unaffiliated)				
2.11	Preferred stocks of affiliates	(b)			
2.2	Common stocks (unaffiliated)				
2.21	Common stocks of affiliates				
3.	Mortgage loans	(c)			
4.	Real estate	(d)			
5.	Contract loans				
6.	Cash/short-term investments	(e)	47,593		47 , 593
7.	Derivative instruments	. (f)			
8.	Other invested assets				
9.	Aggregate write-ins for investment income		0		731,849
10.	Total gross investment income		1,562,970		2,448,864
11.	Investment expenses			(a)	54,832
12.	Investment taxes, licenses and fees, excluding federal income taxes				
13.	Interest expense				
14.	Depreciation on real estate and other invested assets				
15.	Aggregate write-ins for deductions from investment income				0
16.	Total (Lines 11 through 15)				54,832
17.	Net Investment Income - (Line 10 minus Line 16)				2,394,032
	DETAILS OF WRITE-INS				
0901.	Interest Expense.				673,837
0902.	External Interest				43,807
0903.	Internal Interest				14,205
0998.	Summary of remaining write-ins for Line 9 from overflow page		0		0
0999.	Totals (Lines 0901 through 0903 plus 0998) (Line 9, above)		0		731,849
1501.					
1502.					
1503.					
1598.	Summary of remaining write-ins for Line 15 from overflow page				0
1599.	Total (Lines 1501 through 1503 plus 1598) (Line 15, above)				0
					•
(a) Incl	udes \$11,158 accrual of discount less \$191,579 amortization of premium and less \$	212,298	paid for accrued	interest or	n purchases.
	udes \$accrual of discount less \$amortization of premium and less \$				
	udes \$amortization of premium and less \$amortization of premium and less \$			interest or	n purchases.
(d) Incl	udes \$for company's occupancy of its own buildings; and excludes \$interes	t on encur	nbrances.		
	udes \$47,593 accrual of discount less \$amortization of premium and less \$		paid for accrued	interest or	n purchases.
	udes \$accrual of discount less \$amortization of premium.				
	udes \$investment expenses and \$investment taxes, licenses and fees, exc	luding fede	eral income taxes,	attributable	e to
	regated and Separate Accounts.				
(h) Incl	udes \$interest on surplus notes and \$interest on capital notes.				
(I) Incl	depreciation on real estate and \$ depreciation on other invested asse	IS.			

EXHIBIT OF CAPITAL GAINS (LOSSES)

		<u> </u>	I IIAL MA		<u> </u>	
		1	2	3	4 Net Gain (Loss) from	5
		Realized		Increases	Change in Difference	
		Gain (Loss)	Other	(Decreases)	Between Basis Book/	
		On Sales or	Realized	by	Adjusted Carrying and	
		Maturity	Adjustments	Adjustment	Admitted Values	Total
1.	U.S. Government bonds					0
1.1	Bonds exempt from U.S. tax					0
1.2	Other bonds (unaffiliated)					0
1.3	Bonds of affiliates					0
2.1	Preferred stocks (unaffiliated)					
2.11	Preferred stocks of affiliates					0
2.2	Common stocks (unaffiliated)					0
2.21	Common stocks of affiliates					0
3.	Mortgage loans					0
4.	Real estate					0
5.	Contract loans					0
6.	Cash/Short-term investments					
7.	Derivative instruments					0
8.	Other invested assets					0
9.	Aggregate write-ins for capital gains (losses)	0	0	0	0	0
10.	Total capital gains (losses)	(946)	0	0	0	(946)
	DETAILS OF WRITE-INS					
0901.						
0902.						
0903.						
0998.	Summary of remaining write-ins for Line 9 from overflow page	Λ	0	n	n	n
0999.			0	0		
0555.	Totals (Lines 0901 through 0903 plus 0998) (Line 9, above)	0	0	0	0	0

EXHIBIT 1 - ANALYSIS OF NONADMITTED ASSETS AND RELATED ITEMS

			_	1
		1	2	3 Changes for Year
		End of Current	End of	(Increase) or
		Year	Prior Year	Decrease
1.	Summary of Items Page 2, Lines 12 to 20, Column 2	713,507	2,325,105	1,611,598
2.	Other Non-Admitted Assets:			
	2.1 Bills receivable		0	0
	2.2 Leasehold improvements		0	0
	2.3 Cash advanced to or in hands of officers and agents		0	0
	2.4 Loans on personal security, endorsed or not		0	0
	2.5 Commuted commissions		0	0
3.	Total (Lines 2.1 to 2.5)	0	0	0
4.	Aggregate write-ins for other assets	1,178,787	778,725	(400,062)
5.	Total (Line 1 plus Lines 3 and Line 4)	1,892,294	3,103,830	1,211,536
0401.	HEALTHCARE RECEIVABLES.	852,233	0	(852,233)
	OTHER LONG TERM ASSETS			, ,
0403.	STATE TAXES.	80,834	395 , 133	314,299
0498.	Summary of remaining write-ins for Line 4 from overflow page	5,720	18,592	12,872
0499.	Totals (Lines 0401 thru 0403 plus 0498) (Line 4 above)	1,178,787	778,725	(400,062)

EXHIBIT 2 - ENROLLMENT BY PRODUCT TYPE FOR HEALTH BUSINESS ONLY

	Total Members at End of					6
	1	2	3	4	5	Current Year
Source of Enrollment	Prior Year	First Quarter	Second Quarter	Third Quarter	Current Year	Member Months
Health Maintenance Organizations	44,599	36,993	35,236	33,202	31,431	415,529
Provider Service Organizations	0					
Preferred Provider Organizations	0					
4. Point of Service	1,651	1,275	1,204	966	961	13,603
5. Indemnity Only	0					
Aggregate write-ins for other lines of business	0	0	0	0	0	0
7. Total	46,250	38,268	36,440	34,168	32,392	429,132
DETAILS OF WRITE-INS						
0601.						
0602.						
0603.						
0698. Summary of remaining write-ins for Line 6 from overflow page	0	0	0	0	0	0
0699. Totals (Lines 0601 thru 0603 plus 0698) (Line 6 above)	0	0	0	0	0	0

1. Summary of Significant Accounting Policies

A. Accounting Practices

The financial statements of CIGNA HealthCare of Maine, Inc., (the Company), have been prepared in conformity with accounting practices prescribed or permitted by the State of Maine Department of Insurance.

The State of Maine Department of Insurance recognizes only statutory accounting practices prescribed or permitted by the State of Maine for determining and reporting the financial condition and results of operations of a Health Maintenance Organization (HMO), for determining its solvency under the State of Maine Insurance Law. The National Association of Insurance Commissioners' (NAIC) *Accounting Practices and Procedures Manual* (NAIC SAP) has been adopted as a component of prescribed or permitted practices by the State of Maine.

B. Use of Estimates in the Preparation of the Financial Statements

The preparation of financial statements in conformity with Statutory Accounting Principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities. It also requires disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the period. Actual results could differ from those estimates.

C. Accounting Policy

- (1) Short-term Investments: Investments with a maturity greater than three months but less than one year at the time of purchase are included in short-term investments and are carried at cost which approximates market value. Short-term investments are classified as available for sale.
- (2) Financial Instruments: In the normal course of business, the Company enters into transactions involving various types of financial instruments, including debt and investments such as fixed maturities. These instruments may change in value due to interest rate and market fluctuations, and most have credit risk. CIGNA Investments, Inc. (CII), an affiliate of the Company, evaluates and monitors each financial instrument individually and, when management considers it appropriate obtains collateral or other forms of security to limit risk of loss.
- (3) Bonds: Bonds are carried principally at amortized cost, net of impairments. Bonds are considered impaired and written down to fair value when a decline in value is considered to be other than temporary.
- (4) Common Stock: None
- (5) Preferred Stocks: None
- (6) Mortgage Loans: None
- (7) Loan-backed securities: None
- (8) The Company does not hold investments in any non-insurance companies.
- (9) Joint Ventures: None
- (10) Derivatives: None
- (11) Unpaid Losses and Loss Adjustment Expenses: Unpaid Losses and loss adjustment liabilities are estimates of payments to be made under health coverage for reported claims and for losses incurred but not yet reported. Management develops these estimates using actuarial methods based upon historical data for claim payment patterns, cost trends, product mix, seasonality, utilization of health care services and other relevant factors. When estimates change, the Company records the adjustment in medical and Hospital expenses. Unpaid claims adjustment expenses includes a reserve for additional administrative expenses associated with those unpaid health claims that are in the process of settlement as well as those that have been incurred but not yet reported. This reserve is based on the historical relationship between claims handling expenses and incurred claims
- (12) Provider Incentives and Other Risk Sharing Arrangements: The Company contracts with physicians or provider groups to provide medical services to their members. The Company pays capitation or negotiated fees for defined services provided by the physicians.
- (13) The Company and some of the physicians have entered into incentive sharing agreements. Under the terms of these agreements, certain providers are eligible to receive a provider bonus based on qualitative and quantitative factors. Accrued physician incentives were \$359,623 and \$177,190 at December 31, 2003 and 2002, respectively, and are included in accrued medical incentive pool and bonus payments in the accompanying Statement of Assets, Liabilities, and Capital and Surplus.

The Company and the physicians or provider groups have entered into risk sharing agreements. Under the terms of these agreements, various percentages of all fees potentially payable to the physicians are withheld. Based upon actual medical expenses compared to predetermined criteria, the amounts withheld from and paid to the participating physicians are adjusted. The withheld amounts are distributed subsequent to the risk sharing settlement date depending on the terms of the agreements.

2. Accounting Changes and Corrections of Errors

- A. During the prior year, the Company changed the method of reporting the non-admitted portion of Accident and health premiums due and unpaid to be consistent with SSAP No 6. Previously, the Company had admitted Accident and health premiums net of an allowance which was sufficient to cover balances greater than 90 days and any corresponding balances relating to collectability issues. In 2002, the Company eliminated for statutory reporting purposes the accounts receivable allowance and non-admitted any Accident and premiums due and unpaid over 90 days old, as well as any balances that related to issues of collectability. The impact of this change for the reporting period of December 31, 2002, is a decrease to admitted assets of \$63,100, an increase to net premium income of \$63,100, and no change to unassigned funds (surplus) and is included in the accompanying Statement of Assets, Liabilities, Capital and Surplus, and accompanying Statement of Revenue and Expenses. The impact of this change if it had been implemented for the reporting period ended December 31, 2001, would have been a decrease to admitted assets of \$1,008,979, an increase to net premium income of \$1,008,979 and no change to unassigned funds (surplus) is not reflected in the accompanying schedules.
- B. The Company prepares its statutory financial statements in conformity with accounting practices prescribed or permitted by the State of Maine. Effective January 1, 2001, the State of XXX required that insurance companies domiciled in the State of Maine prepare their statutory basis financial statements in accordance with the NAIC Accounting Practices and Procedures manual subject to any deviations prescribed or permitted by the State of Maine insurance commissioner.

Accounting changes adopted to conform to the provisions of the NAIC Accounting Practices and Procedures manual are reported as changes in accounting principles. The cumulative effect of changes in accounting principles is reported as an adjustment to unassigned funds (surplus) in the period of the change in accounting principle. The cumulative effect is the difference between the amount of capital and surplus at the beginning of the year and the amount of capital and surplus that would have been reported at that date if the new accounting principles had been applied retroactively for all prior periods. As a result of these changes, the Company reported a change of accounting principle, as an adjustment that increased unassigned funds, of \$ 670,901 as of January 1, 2001.

3. <u>Business Combinations and Goodwill</u>

- A. Statutory Purchase Method None
- B. Statutory Merger
 - ` None
- C. Assumption Reinsurance None
- D. Impairment Loss None

4. Discontinued Operations

None

5. <u>Investments</u>

- A. Mortgage Loans, including Mezzanine Real Estate Loans
 None
- B. Debt Restructuring None
- C. Reverse Mortgages
 None
- D. Loan –Back Securities
 None
- E. Repurchase Agreements
 None
- F. Real Estate None

6. Joint Ventures, Partnerships and Limited Liability Companies

- A. The Company has no investments in Joint Ventures, Partnerships of Limited Liability Companies.
- B. The Company did not recognize any impairment write-downs for investments in Joint Ventures, Partnerships of Limited Liability Companies.

7. <u>Investment Income</u>

- A. Due and accrued income was excluded from surplus on the following bases: All investment income due and accrued with amounts that are over 90 days past due.
- B. No amounts were excluded from the statutory statements.

8. **Derivative Instruments**

None

9. <u>Income Taxes</u>

A. The components of the net deferred tax asset recognized in the Company's Assets, Liabilities, Surplus and Other Funds are as follows:

	<u>I</u>	Dec. 31, 2003	<u>De</u>	ec. 31, 2002
Total of gross deferred tax assets	\$	999,540	\$	2,025,831
Total of deferred tax liabilities		(12,508)		(618,815)
Net deferred tax asset		987,032		1,407,016
Deferred tax asset nonadmitted		(304,592)		0
Net admitted deferred tax asset		682,440	\$	1,407,016
(Increase) decrease in nonadmitted asset	\$	304,592		

B. The Company has properly recognized all deferred tax liabilities (DTL's) for amounts as described in the Statement of Statutory Accounting Principles (SSAP) No. 10.

C. Part I - The provisions for incurred taxes on earnings for the years ended December 31 are:

Federal current taxes	2003 3,021,144	2002 2,086,538
	3,021,144	2,086,538
Federal income tax on net capital gains	(554)	(471)
Utilization of capital loss carry-forwards	0	0
Federal income taxes incurred	3,020,590	2,086,067

C. Part II - The tax effects of temporary differences that give rise to significant portions of the deferred tax assets and deferred tax liabilities are as follows:

Defermed toy acceptan		<u>Dec.</u>	. 31, 2003	De	c. 31, 2002
Deferred tax assets:	Unearned premium reserves	\$	59,612	\$	80,595
	Loss reserve discounting	\$	179,313	\$	219,893
	Employee benefits	\$	173,935	\$	143,790
	Bad debts	\$	138,769	\$	528,827
	Market conduct accrual	\$	123,775	\$	107,567
	Immunization reserve	\$	150,413	\$	110,745
	Depreciation	\$	47,416	\$	72,612
	Miscellaneous receivables	\$	0	\$	186,143
	Class Action Lawsuit	\$	0	\$	103,043
	Restructuring Reserve	\$	42,307	\$	344,866
	Miscellaneous other	\$	84,000	\$	127,750
	Total deferred tax assets		\$999,540		\$2,025,831
	Nonadmitted deferred tax assets	(\$	304,592)	(\$	0)
	Admitted deferred tax assets	\$	682,440	\$	1,407,016

Discount of bond premiums	\$ 12,508	\$ 8,846
Restructuring	\$ 0	\$ 736
Employee benefits	\$ 0	\$ 609,233

NOTES TO FINANCIAL STATEMENTS

Total deferred tax liabilities	\$ 12,508	\$ 618,815
Net admitted deferred tax asset	\$ 682,440	\$ 1,407,016

C. Part III - The change in net deferred income taxes is comprised of the following (this analysis is exclusive of nonadmitted assets as the Change in Nonadmitted Assets is reported from the Change in Net Deferred Income Taxes in the surplus section of the Annual Statement):

	Dec	<u>2. 31, 2003</u>	De	c. 31, 2002	9	<u>Change</u>
Total deferred tax assets	\$	999,540	\$	2,025,831	(\$	1,026,291)
Total deferred tax liabilities		(12,508)		(618,815)		(606,307)
Net deferred tax asset (liability)	\$	987,032	\$	1,407,016	(\$	419,984)
Tax effect of unrealized gains (losses)						0
Change in net deferred income tax						(419,984)
Less: Change in deferred tax on nonadmitte	d assets					(539,847)
Adjusted Change in net deferred income tax	ζ.				\$	119,863

D. The provision for federal and foreign income taxes incurred is different from that which would be obtained by applying the statutory federal income tax rate to income before income taxes. The significant items causing this difference are as follows:

	Dec. 31, 2003	Effective Tax Rate	Dec. 31, 2002	Effective Tax Rate
Provision computed at statutory rate	3,184,725	35.0%	2,194,534	35.0%
Tax exempt interest income, net	(493,541)	-5.4%	(399,477)	-6.5%
Meals and entertainment	613	0.0%	651	0.0%
Nondeductible goodwill	0	0.0%	0	0.0%
Fines and penalties	223,038	2.5%	0	0.0%
Prior Period Adjustment	(14,108)	-0.2%	0	0.0%
Other	0	0.0%	220	0.0%
Total	2,900,727	31.9%	1,750,928	28.5%
Federal income taxes incurred	3,020,590	33.2%	2,086,067	34.0%
Change in net deferred income taxes	(119,863)	-1.3%	(335,139)	-5.5%
Total statutory income taxes	2,900,727	31.9%	1,750,928	28.5%

E. Part I - The Company has no net operating loss carryforwards and no net capital loss carryforwards.

E. Part II - The Company has federal income taxes incurred in prior periods available for recoupment in the event of future net losses as follows:

<u>Year</u>	<u>Amount</u>
2003	3,051,603
2002	1 919 381

The amounts above are subject to CIGNA's Consolidated Federal Income Tax Agreement.

F. CIGNA Corporation's indirectly wholly-owned domestic subsidiary insurance companies have entered into a Consolidated Federal Income Tax Agreement (the "Agreement") which became effective as of April 1, 1982. The Agreement sets forth the method of allocation of federal income taxes for CIGNA Corporation and its wholly-owned domestic subsidiaries, including insurance subsidiaries. The Agreement provides for immediate reimbursement to companies with net operating losses to the extent that their losses are used to reduce consolidated taxable income; while those companies with current taxable income as calculated under federal separate return provision, are liable for payments determined as if they had each filed a separate return. However, current credit is given for any foreign tax credit, operating loss or investment tax credit carryovers actually used in the current consolidated return.

10. <u>Information Concerning Parent, Subsidiaries and Affiliates</u>

A., B. & C.

CHC charged the Company \$14,827,544 and \$17,498,932 in administrative service fees and fees for other services in 2003 and 2002, respectively. The allocation of expenses is based on the ratio of the respective expense category to

total expenses at the parent company level. The Company also earned \$20,079 and \$75,767 in interest from CHC in 2003 and 2002, respectively.

CIGNA Behavioral Health, Inc. (CBH) is an affiliate of the Company. The Company pays CBH a capitation fee to provide mental health and substance abuse services to its members. The expense relating to this contract for the years ended December 31, 2003 and 2002 was \$2,425,391 and \$2,810,583, respectively. Beginning April 1, 2003, the Company also began paying CBH an operating expense charge in connection with CBH's Member Assistance Program. The expense relating to this program for the year ended December 31, 2003 was \$32,641.

International Rehabilitation Associates, Inc. d/b/a Intracorp (Intracorp), is an affiliate of the Company. The Company pays Intracorp a capitation fee for utilization management, case management, demand management, disease management, care management and other services to its members. The expense relating to these services for the years ended December 31, 2003 and 2002 was \$(37,006) and \$453,693, respectively.

CHC charged the Company \$41,470 and \$34,946 in 2003 and 2002, respectively, for liability insurance. This program provides protection against liabilities imposed on the Company from allegations of negligence stemming from the management of health care activities. The liabilities are imposed as a result of the Company's management of health care activities and networks and not as a result of the direct medical services provided by third party, independent providers. Traditionally, providers carry their own medical malpractice insurance for any exposure they incur from providing direct medical services. The policy is primarily on claims made basis and covers incidents occurring from January 1, 1986 for which claims are presented during the current policy period. Effective January 1, 2001, CHC arranged for full claims made coverage with Lloyds of London. Liability coverage is limited to \$15 million per claim with no annual threshold.

- D. At December 31, 2003 and December 31, 2002, the Company reported \$(432,201) and \$2,235,217, respectively, as amounts due to (from) CHC, an affiliate. The terms of the settlement require that these amounts be settled within 30 days.
- E. The Company does not have any guarantees or undertakings for the benefit of an affiliate, which result in a material contingent exposure.
- F. The Management Services Agreement, as amended, is by and among CHC and each of its subsidiaries or affiliates which are signatories thereto. Under this agreement, CHC and certain affiliates provide Management Services (as defined and described in said agreement) to the HMO subsidiaries of CHC.

The Network Access Agreement effective January 1, 1998, is by and among the Company, Connecticut General Life Insurance Company (CGLIC), an affiliate and the affiliated HMOs. This agreement allows an affiliated HMO as well as CGLIC, an affiliate, to access the Company's provider networks. The Network Access Agreement replaces the agreement known as the "FlexCare Agreement" which enabled CGLIC to utilize the provider networks of the HMOs. Fees for network access and associated costs are allocated subject to the fair and reasonable standards established by Appendix a-440 NAIC SAP.

The Company currently participates in that certain Amended and Restated Consolidated Federal Income Tax Agreement by and between CIGNA and its subsidiaries adopted as of January 1, 1997 in order to facilitate the filing of a consolidated federal income tax return as an affiliated group under CIGNA. Pursuant to this agreement, tax payments are paid to CIGNA based on taxable income of the Company. In the case of a taxable loss, CIGNA pay the Company a refund based on the Company's taxable loss, but only to the extent CIGNA is able to utilize the loss in the consolidated tax return.

The CBH Agreement is by and between CBH and CHC on behalf of their respective subsidiaries and affiliates, and arranges for the provision of mental health and/or substance abuse services by CBH, its subsidiaries or affiliates to the enrollees of the HMOs.

The Participating Pharmacy Agreement (also known as the Tel-Drug Agreement) is by and between Tel-Drug, Inc, Tel-Drug of Pennsylvania, LLC and certain subsidiaries of CHC, including the Company. Under this agreement, Tel-Drug, Inc. and Tel-Drug of Pennsylvania, LLC provide mail-order pharmacy services to the Company's enrollees.

The Dental Consultation Agreement is by and between the Company and it's affiliated HMOs and CIGNA Dental Health, Inc. (CDH). Pursuant to this agreement, CDH provides dental consultations to the Company on selected dental cases relative to services provided under the members' HMO contracts.

The Intercompany Service Agreement is by and between Intracorp, CGLIC and CHC on behalf of their respective healthplan subsidiaries and affiliates. Intracorp provides utilization management, case management, demand management, disease management, care management and other services to the enrollees of the HMOs.

The CIGNA Health Access Premium Billing Authorization Billing Agreement by and among CIGNA and certain subsidiaries, including the Company, enables each HMO to provide its CIGNA Health Access customers with a single premium bill.

The Company participates in an Investment Advisory Agreement; pursuant to which CIGNA Investments, Inc serves as the Company's investment advisor.

G. All outstanding shares of the Company are owned by the Parent, Healthsource Inc., (HSI), a New Hampshire corporation.

- H. The Company does not own shares of an upstream intermediate or ultimate parent, either directly or indirectly via a downstream subsidiary, controlled or affiliated company
- I. The Company does not hold any interest in another company or limited partnership.
- J. The Company did not recognize any impairment write down for its investments in Subsidiary, Controlled or Affiliated Companies during the statement period.

11. <u>Debt</u>

A. Capital Notes None

B. All Other Debt

The Company is party to individual surplus contribution notes held by the Parent. These notes generally bear interest at the prime rate of Chase Manhattan Bank plus one-half of one percent and are subordinate to all other liabilities of the Company.

Repayment of advances must be made from the Company's surplus and have prior regulatory approval. With approval from the State of Maine Department of Insurance, the surplus contribution notes of \$5,000,000 was paid in full with accrued interest of \$2,627,510 forgiven by the Parent.

The related interest expense was \$681,808 as of December 31, 2003 and is included in interest expense in the accompanying Statement of Revenues, Expenses and Net Worth.

The Company does not have any reverse repurchase agreements.

12. Retirement Plans, Deferred Compensation, Postemployment Benefits and Compensated Absences and Other Postretirement Benefit Plans

- A. Defined Benefit Plan
- B. Defined Contribution Plan None
- C. Multiemployer Plans None
- D. Consolidated/Holding Company Plans

The Company participates in a qualified, noncontributory defined benefit pension plan sponsored by CIGNA. The Company provides retirement benefits to substantially all eligible employees through a single integrated plan (the Plan) sponsored by CIGNA. The Company's policy for the Plan is to fund at least the minimum amount required by the Employee Retirement Income Security Act of 1974 (ERISA). Pension expense was \$43,362 and \$109,192 for the years ended December 31, 2003 and 2002, respectively.

In addition, the Company provides certain other postretirement benefits to retired employees, spouses and other eligible dependents through a plan sponsored by CIGNA. The Company has no legal obligation for benefits under these plans. CIGNA allocates amounts to the Company based on salary ratios. CIGNA and its participating subsidiaries make contributions to these plans as claims are incurred, and in 2003 and 2002, the Company's contributions were \$75,135 and \$90,235, respectively. The Company's unfunded postretirement benefit obligation amounted to \$363,471 and \$282,090 as of December 2003 and 2002.

The Company also participates in a capital accumulation 401(k) plan sponsored by CIGNA in which employee contributions on a before-tax basis are supplemented by the CIGNA's matching contributions. A substantial amount of the CIGNA's contributions are invested in the CIGNA common stock fund. Employees may invest in one or more of the following funds: CIGNA common stock fund, several diversified stock funds, a bond fund and a fixed-income fund.

CIGNA may elect to increase its matching contribution's if CIGNA's annual performance meets certain targets. The Company's expense for such plans was \$13,602 and \$56,453 for the years ended December 31, 2003 and 2002, respectively.

13. Capital and Surplus, Shareholders' Dividend Restrictions and Quasi-Reorganization

- (1) The Company has 3,000,000 shares authorized, 1,000 shares issued and outstanding. All shares are Class A shares.
- (2) The Company has no preferred stock outstanding

- (3) Without prior approval of its domiciliary commissioner, dividends to shareholders are limited by the laws of the Company's state of incorporation, Maine, to an amount that is based on restrictions relating to statutory surplus.
- (4) Within the limitations of (3) above, there are no restrictions placed on the portion of Company profits that may be paid or ordinary dividends to stockholders.
- (5) There were no restrictions placed on the Company's surplus, including for whom the surplus is being held.
- (6) The total amount of advances to surplus not repaid is \$0.
- (7) The Company does not hold any stock, including stock of affiliated companies, for special purposes.
- (8) The Company had no changes in balances of special surplus funds from the prior year.
- (9) The portion of unassigned funds (surplus) represented or reduced by each item below is as follows:
 - a. unrealized gains and losses: \$0
 - b. non-admitted asset values: \$1,892,295
 - c. provision for reinsurance:
- (10) The Company did not issue any surplus debentures or similar obligations
- (11) & (12) The Company did not experience an impact of any restatement due to prior quasi-reorganizations.

14. <u>Contingencies</u>

(1) Regulatory and Industry Developments:

The Company's businesses are subject to a changing social, economic, legal, legislative and regulatory environment. Some current issues that may affect CIGNA's businesses include:

- initiatives to increase health care regulation;
- efforts to expand tort liability of health plans:
- class action lawsuits targeting health care companies, including CIGNA;
- initiatives to restrict insurance pricing and the application of underwriting standards; and
- efforts to revise federal tax laws, including the federal tax treatment of dividends and of savings vehicles currently offered as employee benefits.

(2) Health Care Regulation:

Federal and state legislatures, administrative agencies and courts continue efforts to increase regulation of the health care industry and change its operational practices. Regulatory and operational changes could have an adverse effect on the Company's health care operations if they reduce marketplace competition and innovation or result in increased medical or administrative costs without improving the quality of care. Debate at the federal level over "managed care reform" and "patients' bill of rights" legislation, focusing on questions regarding liability, is expected to continue.

Privacy regulations under the Health Insurance Portability and Accountability Act (HIPAA) of 1996 cover all aspects of the health care delivery system, and address the use and disclosure of individually identifiable health care information. Compliance with the privacy regulations is required by April 2003. In addition to the privacy regulations, HIPAA establishes national electronic transaction standards, which apply to health insurers, providers and other covered entities. They are intended to improve the efficiency and effectiveness of the nation's health care system by encouraging the widespread use of electronic data interchange. CIGNA implement these standards by October 2003.

Regulations issued in February 2003 set standards for the security of electronic health information, and must be implemented by CIGNA by April 2005. CIGNA has implemented certain security measures and planned others in anticipation of these rules. Other proposed HIPAA regulations include standards for the assignment of a unique national identifier for each health plan and provider and requirements for a unique national identifier for employer groups. CIGNA has commenced significant systems enhancements, training and administrative efforts to satisfy these requirements.

Other possible regulatory changes that could have an adverse effect on CIGNA's health care operations include:

- additional mandated benefits or services that increase costs without improving the quality of care;
- narrowing of the Employee Retirement Income Security Act of 1974 (ERISA) preemption of state laws;
- changes in ERISA regulations resulting in increased administrative burdens and costs;
- additional restrictions on the use of prescription drug formularies;
- additional privacy legislation and regulations that interfere with the proper use of medical information for research, coordination of medical care and disease management;
- additional rules establishing the time periods for payment of health care provider claims that vary from state to state; and
- legislation that would exempt independent physicians from antitrust laws.

The health care industry is under increasing scrutiny by various state and federal government agencies and could be subject to government efforts to bring criminal actions in circumstances that could previously have given rise only to civil or administrative proceedings.

(3) Litigation and Other Legal Matters:

CIGNA and several health care industry competitors were named as defendants in federal and state purported class action lawsuits. A Florida federal court certified a class of health care providers who allege violations under the Racketeer Influenced and Corrupt Organizations Act and ERISA. CIGNA and the other defendants have appealed that decision. The Florida federal court denied class certification to health plan subscribers, and the plaintiffs have not filed an appeal of that decision.

A settlement agreement was preliminarily approved in the provider case on September 4, 2003. On December 18, 2003, the Court held a Fairness Hearing regarding the settlement. A an order approving the settlement was signed by the judge on February 2, 2004; the parties filed a joint motion to clarify certain minor errors in the order on February 9, 2004. Once the judge signs the clarified order, a 30 day appeal period begins. If no appeal occurs, the order becomes final at the end of that period. The agreement will encompass most of the claims brought on behalf of health care providers asserted in other state and federal jurisdictions. In connection with this matter, the Company recognized a pre-tax charge of \$294,408 in the fourth quarter of 2002 for expected costs associated with health care provider class action litigation. The company recognized an additional charge of \$207,557 in 2003.

CIGNA is routinely involved in numerous lawsuits and other legal matters arising, for the most part, in the ordinary course of the business of administering and insuring employee benefit programs. An increasing number of claims are being made for substantial non-economic, extra-contractual or punitive damages. The outcome of litigation and other legal matters is always uncertain, and outcomes that are not justified by the evidence can occur. CIGNA believes that it has valid defenses to the legal matters pending against it and is defending itself vigorously. Nevertheless, it is possible that resolution of one or more of the legal matters currently pending or threatened could result in losses material to CIGNA's consolidated results of operations, liquidity or financial condition.

15. Leases

- A. Lessee Operating Lease
 - (1)
- a. The Company leases office equipment under various non-cancelable operating lease agreements that expire through December 2005. Rental expense for 2003, and 2002 was \$201,932, and \$450,609, respectively.
- (2)
- a. In 2002, the Company assigned all of its interest in leases to CGLIC. As a result, lease expense is now paid by CGLIC. Going forward, CGLIC will allocate a portion of this expense to the Company.
- b. There are no renewal options.
- (3) The company is not involved in any material sales leaseback transactions.
- B.
- (1) Lessor Leases None
- (2) Leveraged Leases None

16. <u>Information About Financial Instruments With Off-Balance Sheet Risk And Financial Instruments With Concentrations of Credit Risk</u>

None

17. Sale, Transfer and Servicing of Financial Assets and Extinguishments of Liabilities

- A. Transfers of Receivables Reported as Sales
 None
- B. Transfer and Servicing of Financial Assets
 None
- C. Wash Sales None

18. Gain or Loss to the Reporting Entity from Uninsured Plans and the Uninsured Portion of Partially Insured Plans

A. ASO Plan:

The Company contracts with CGLIC, an affiliated company, to administer an indemnity-based managed care product called FlexCare. FlexCare is offered to employers on an insured or self-insured funding basis. CGLIC, in the case of insured plans, and employers that contracted with CGLIC, in the case of self-insured plans, are responsible to the Company for the payment of charges by providers for covered services rendered to employees. The Company also receives an administrative fee for the use of its provider network by CGLIC or self-insured employers. Administrative fees

of \$9,900,527 and \$10,260,474 for the periods ended December 31, 2003 and 2002, respectively, are included as a reduction of administrative expenses in the accompanying Statement of Revenues and Expenses. In 2002, FlexCare receivables were longer reported in the accompanying Statement of Assets, Liabilities, Capital and Surplus but are reported by the Parent.

The gain from operations from ASO uninsured plans and the uninsured portion of partially insured plans was as follows during 2003.

		(1)	(2)	(3)
			<u>Uninsured Portion</u>	
		ASO Uninsured	of Partially Insured	
		<u>Plans</u>	<u>Plans</u>	<u>Total ASO</u>
a.	Net reimbursement for	<u>\$ 1,783,311</u>	\$	<u>\$ 1,783,311</u>
	administrative Expenses			
	(including administrative fees)			
	in excess of actual expenses			
b.	Total net other income or	\$	\$	\$
	expenses (including interest			
	paid to or received from plans)			
	N	Ф 1 702 211	Ф	Ф 1 702 211
c.	Net gain or (loss) from	\$ 1,783,311	\$	\$ 1,783,311
	operations			
d.	Total claim payment volume	\$ 61.901.009	\$	\$ 61.901.009
u.	Total Claim payment volume	ψ 01,701,009	Ψ=	ψ 01,701,009

B. ASC Plan None

C. Medicare or Other Similarly Structured Cost Based Reimbursement Contract:

19. Direct Premium Written/Produced by Managing General Agents/Third Party Administrators

None

20. September 11 Events

1) The Company did not experience any significant losses, and did not have to develop any contingencies due to the terrorist attacks of September 11, 2001.

21. Other Items

A. Extraordinary Items
None

B. Troubled Debt Restructuring None

C. Other Disclosures

In the fourth quarter of 2002, CIGNA adopted a restructuring program primarily to realign the organizational structure and objectives of its health care business. As a result, the Company recognized in operating expenses a pre-tax charge of \$1,037,000 in the accompanying financial statements. The pre-tax charge includes \$796,000, of severance costs, \$241,000 in real estate related to vacating certain leased facilities. As of December 31, 2003 the actions associated with this restructuring program have been substantially completed.

- D. At December 31, 2003 and 2002 the Company had admitted assets of \$0 and \$0, respectively in accounts receivable for uninsured plans. The Company is not at risk for the uncollectibility of accounts receivable for uninsured plans since the Company contracts with CGLIC, an affiliated company, to administer an indemnity-based managed care product called FlexCare. FlexCare is offered to employers on an insured or self-insured funding basis. CGLIC, in the case of insured plans, and employers that contracted with CGLIC, in the case of self-insured plans, are responsible to the Company for the payment of charges by providers for covered services rendered to employees.
- E. Noncash Transactions None
- F. Business Interruption Insurance Recoveries None

22.	Events	Subseq	uent

None

23. Reinsurance

A. Ceded Reinsurance Report

Section 1 — General Interrogatories

(1) Are any of the reinsurers, listed in Schedule S as non-affiliated, owned in excess of 10% or controlled, either directly or indirectly, by the company or by any representative, officer, trustee, or director of the company?

 $Yes \,(\,)\,No\,(\,X\,)$

If yes, give full details.

(2) Have any policies issued by the company been reinsured with a company chartered in a country other that the United States (excluding U.S. Branches of such companies) that is owned in excess of 10% or controlled directly or indirectly by an insured, a beneficiary, a creditor or an insured or any other person not primarily engaged in the insurance business?

Yes()No(X)

If yes, give full details.

Section 2 - Ceded Reinsurance Report - Part A

(1) Does the company have any reinsurance agreements in effect under which the reinsurer may unilaterally cancel any reinsurance for reasons other than for nonpayment of premium or other similar credit?

Yes () No (X)

- a. If yes, what is the estimated amount of the aggregate reduction in surplus of a unilateral cancellation by the reinsurer as of the date of this statement, for those agreements in which cancellation results in a net obligation of the reporting entity to the reinsurer, and for which such obligation is not presently accrued? Where necessary, the reporting entity may consider the current or anticipated experience of the business reinsured in making this estimate \$
- b. What is the total amount of reinsurance credits taken, whether as an asset or as a reduction of liability for these agreements in this statement?

\$_____.

(2) Does the reporting entity have any reinsurance agreements in effect such that the amount of losses paid or accrued through the statement date may result in a payment to the reinsurer of amounts that, in aggregate and allowing for offset of mutual credits from other reinsurance agreements with the same reinsurer, exceed the total direct premium collected under the reinsured polices?

Yes() No(X)

If yes, give full details.

Section 3 – Ceded Reinsurance Report – Part B

- (1) What in the estimated amount of the aggregate reduction in surplus, (for agreements other than those under which the reinsurer may unilaterally cancel for reasons other than for nonpayment of payment or other similar credits that are reflected in Section 2 above) of termination of ALL reinsurance agreements, by either party, as of the date of this statement? Where necessary, the company may consider the current or anticipated experience of the business reinsured in making this estimate. \$______
- (2) Have any new agreements been executed or existing agreements amended, since January 1 of the year of this statement, to include policies or contracts that were in force or which had existing reserves established by the company as of the effective date of the agreement?

Yes () No (X)

If yes, what is the amount of reinsurance credits, whether an asset or a reduction of liability, taken for such new agreements or amendments? \$_____

B. Uncollectible Reinsurance

None

C. Commutation of Ceded Reinsurance None

24. Retrospectively Rates Contracts & Contracts Subject to Redetermination

25. Change in Incurred Claims and Claim Adjustment Expenses

Incurred claims and claim adjustment expenses attributable to insured events of prior two years has decreased by \$1,941,741 from \$266,937,000 in 2002 to \$264,995,259 in 2003, as a result of re-estimation of unpaid claims and claim adjustment expenses principally on the Commercial line of insurance. This decrease is generally the result of ongoing analysis of recent loss development trends. Original estimates are increased or decreased, as additional information becomes known regarding individual claims.

26. <u>Intercompany Pooling Arrangements</u>

None

27. <u>Structured Settlements</u>

None

28. <u>Health Care Receivables</u>

 A. Pharmaceutical Rebate Receivables None

B Risk Sharing Receivables

The financial statements shall disclose the method used by the reporting entity to estimate its risk sharing receivables. To the extent that receivable and payable with the same provider are netted, the reporting entity shall disclose the gross receivable and payable balances. For the most recent three years, the reporting entity shall disclose the following:

- (1) Estimated balance of risk sharing receivables as reported on the prior year financial statements for evaluation periods ending in the current year;
- (2) Estimated balance of risk sharing receivables as reported on the financial statements for evaluation periods ending in the current year and the following year;
- (3) Risk sharing receivables billed as determined after the annual evaluation period;
- (4) Risk sharing receivables not yet billed; and
- (5) Amounts received from providers as payments under risk sharing contracts.

Calend	Evaluatio	Risk	Risk	Risk	Risk	Actual	Actual	Actual	Actual
ar Year	n Period	Sharing	Sharing	Sharing	Sharing	Risk	Risk	Risk	Risk
	Year	Receivable	Receivabl	Receivabl	Receiva	Sharing	Sharing	Sharing	Sharing
	Ending	as	e as	e Billed	ble	Amount	Amounts	Amount	Amount
		Estimated	Estimated		Not Yet	S	Received	S	s
		in the	in the		Billed	Receive	First Year	Receive	Receive
		Prior Year	Current			d in	Subseque	d	d – All
			Year			Year	nt	Second	Other
						Billed		Year	
								Subsequ	
								ent	
2003	2002		861,201	861,201					
	2003		13,317		13,317				
2002	2002		1,660,365	247,642		97,102	140,326		
	2003								
2001	2001	4,971,836	2,280,583	3,217,912		771,505	2,417,685		
	2002		`						

29. Participating Policies

None

30. Premium Deficiency Reserves

None

31. Anticipated Salvage and Subrogation

None

32. Organization and Operation

The Company is an federally qualified HMO which commenced operations on April 1, 1987. The Company provides health insurance services throughout the region. Principal products and services include managed care products and services. The Company is a wholly-owned subsidiary of Healthsource, Inc. (the Parent), which is a wholly-owned subsidiary of CIGNA Health Corporation (CHC), which is an indirect wholly-owned subsidiary of CIGNA Corporation (CIGNA).

33. Minimum Net Worth

As of December 31, 2003 and 2002, the Company maintained the minimum net worth required by state laws and regulatory. Minimum required equity is the greater of \$1,000,000 or 2% of total annual premium revenues on the first \$150,000,000 plus 1% of annual premiums in excess of \$150,000,000 as reported in the previous annual financial statements; or 3 months' uncovered expenditures for the preceding year; or 8% of annual health care expenditures except those paid on a capitated basis for the preceding fiscal year or Company action level Risk Based Capital.

SUMMARY INVESTMENT SCHEDULE

	Gros Investment		Admitted Assets in the Annual Sta	e .
Investment Categories	1 Amount	2 Percentage	3 Amount	4 Percentage
1. Bonds:		3.3		
1.1 U.S. Treasury securities		0.000		0.00.0
1.2 U.S. government agency and corporate obligations (excluding mortgage-				
backed securities): 1.21 Issued by U.S. government agencies		0.000		0.000
1.22 Issued by U.S. government sponsored agencies				0.000
1.3 Foreign government (including Canada, excluding mortgaged-backed				
securities)		0.000		0.00.00
1.4 Securities issued by states, territories, and possessions and political subdivisions in the U.S.:				
1.41 States, territories and possessions general obligations		0.000		0.000
1 42 Political subdivisions of states, territories and possessions and			40.707.004	47.407
political subdivisions general obligations				
1.43 Revenue and assessment obligations		44.895		
1.44 Industrial development and similar obligations 1.5 Mortgage-backed securities (includes residential and commercial MBS):	949,591	2.272	949,591	2.273
1.51 Pass-through securities:				
1.511 Guaranteed by GNMA		0.000		0.00
1.512 Issued by FNMA and FHLMC				
1.513 Privately issued				
1.52 CMOs and REMICs:				
1.521 Issued by FNMA and FHLMC		0.000		0.00
1.522 Privately issued and collateralized by MBS issued or		0.000		
guaranteed by GNMA, FNMA, or FHLMC				
1.523 All other privately issued		0.000		0.00.00
Other debt and other fixed income securities (excluding short-term): Other debt and other fixed income securities (excluding short-term):				
Unaffiliated domestic securities (includes credit tenant loans rated by the SVO)		0.000		0.000
2.2 Unaffiliated foreign securities				
2.3 Affiliated securities				0.00
3. Equity interests:				
3.1 Investments in mutual funds		0.000		0.000
3.2 Preferred stocks:				
3.21 Affiliated		0.000		0.00
3.22 Unaffiliated		0.000		0.000
3.3 Publicly traded equity securities (excluding preferred stocks):				
3.31 Affiliated		0.000		0.00.
3.32 Unaffiliated		0.000		0.00.0
3.4 Other equity securities:				
3.41 Affiliated				
3.42 Unaffiliated		0.000		0.00
3.5 Other equity interests including tangible personal property under lease:				
3.51 Affiliated				
3.52 Unaffiliated		0.000		0.00
Mortgage loans: A 1 Construction and land development.		0.000		0.000
4.1 Construction and land development				
4.2 Agricultural				
Single family residential properties A.4 Multifamily residential properties				
4.4 Multifamily residential properties 4.5 Commercial loans				
4.6 Mezzanine real estate loans				
5. Real estate investments:				
5.1 Property occupied by the company	5 720	0.014	0	0 000
5.2 Property held for the production of income (includes				
\$of property acquired in satisfaction of debt)		0.000	0	0.00
5.3 Property held for sale (\$including				
property acquired in satisfaction of debt)		0.000	0	0.00.00
6. Policy loans				
7. Receivables for securities			0	0.00.00
Cash and short-term investments	2,364,547	5 . 658	2,364,547	5.659
Other invested assets		0.000		0.000
10. Total invested assets	41,788,189	100.000	41,782,469	100.000

PART 1 - COMMON INTERROGATORIES

	GENERAL						
1.1	.1 Is the reporting entity a member of an Insurance Holding Company System consisting of two or more affiliated perso is an insurer?		Yes [Х]	No) C]
1.2	.2 If yes, did the reporting entity register and file with its domiciliary State Insurance Commissioner, Director or Superint regulatory official of the state of domicile of the principal insurer in the Holding Company System, a registration disclosure substantially similar to the standards adopted by the National Association of Insurance Commissioners Insurance Holding Company System Regulatory Act and model regulations pertaining thereto, or is the report standards and disclosure requirements substantially similar to those required by such Act and regulations?	s statement providing s (NAIC) in its Model ting entity subject to	[X] No]] N/] 4]
1.3	.3 State Regulating?	Mai	ne				
2.1	.1 Has any change been made during the year of this statement in the charter, by-laws, articles of incorporation, or or reporting entity?		Yes [.]	J No	0 [Х
2.2	.2 If yes, date of change:						
	If not previously filed, furnish herewith a certified copy of the instrument as amended.						
3.1	1 0 ,				.12/3	31/20	ე02
3.2	date should be the date of the examined balance sheet and not the date the report was completed or released				.12/3	31/19	999
3.3	.3 State as of what date the latest financial examination report became available to other states or the public from either the reporting entity. This is the release date or completion date of the examination report and not the date of the sheet date.	the examination (balance			.12/3	31/19	999
3.4	.4 By what department or departments? Maine Bureau of Insurance						
4.1	During the period covered by this statement, did any agent, broker, sales representative, non-affiliated sales/ser combination thereof under common control (other than salaried employees of the reporting entity), receive crecontrol a substantial part (more than 20 percent of any major line of business measured on direct premiums) of: 4.11 sales of new business?	edit or commissions for or	Yes [.]	J No	0 [Х
	4.12 renewals?		Yes []	No	0 [Х
4.2	.2 During the period covered by this statement, did any sales/service organization owned in whole or in part by the reported receive credit or commissions for or control a substantial part (more than 20 percent of any major line of business premiums) of: 4.21 sales of new business?	measured on direct	Yes [. 1	1 N ₁	0 [y ·
	4.21 sales of few business: 4.22 renewals?		Yes [0 [
5.1			Yes [•	0 [
5.2				•		٠	
	1 2 Name of Entity NAIC Company Code	3 State of Domicile					
	·						
6.1	.1 Has the reporting entity had any Certificates of Authority, licenses or registrations (including corporate registration, if revoked by any governmental entity during the reporting period? (You need not report an action, either formal or in clause is part of the agreement.)	nformal, if a confidentiality	Yes [.]	No	0 [Х
6.2	.2 If yes, give full information						
7.1	.1 Does any foreign (non-United States) person or entity directly or indirectly control 10% or more of the reporting entity?)	Yes []	No) [J	Χ]
7.2	.2 If yes, 7.21 State the percentage of foreign control;						
	7.22 State the nationality(s) of the foreign person(s) or entity(s) or if the entity is a mutual or recipr						
	manager or attorney in fact; and identify the type of entity(s) (e.g., individual, corporation or attorney in fact).						
	1 2						
	Nationality Type of Entity						

1 Nationality	2 Type of Entity

(continued)

8.1 8.2			mpany regulated by the Formula of the bank holding comp				Yes [] No	[X]
8.3 8.4	If response to 8.3 is yes, financial regulatory servi	please provide the name ces agency [i.e. the Fede , the Federal Deposit Ins	es and location (city and seral Reserve Board (FRB)	state of the main office) of the Office of the Comp	of any affiliates regulated by a federal troller of the Currency (OCC), the Office change Commission (SEC) and identify		Yes [X] No	[]
	1	2	3	4	5 6			7	
	Affiliate Name	Location (City, State)	FRB	occ	OTS FDIC		S	EC	
	CIGNA Bank & Trust								
	CIGNA Éinancial	,							
	Services, Inc.	Hartford, CT					X		
11. 11.1 11.2 11.3	PricewaterhouseCoope 100 Pearl Street Hartford, CT 06103 What is the name, add consulting firm) of the Ruth Ann Woodley, FS AVP & Actuary, Reserve CIGNA HealthCare Wilde Building, B237 900 Cottage Grove Roat Hartford, CT 06152 FOR UNITED STATES What changes have been Does this statement contributed the contributed to the contributed	dress and affiliation (off e individual providing the A, MAAA es BRANCHES OF ALIEN F n made during the year in tain all business transact anges made to any of the	icer/employee of the repstatement of actuarial opining the statement of actuarial opining the United States Managed for the reporting entity trust indentures during the	porting entity or actuar inion/certification? ONLY: ger or the United States through its United State ne year?	tained to conduct the annual audit? y/consultant associated with a(n) actu Trustees of the reporting entity? s Branch on risks wherever located?		Yes [] No] No] NA	
			BOARD	OF DIRECTOR	S				
12.					ard of directors or a subordinate comm		Yes [X] No	[]
13.	Does the reporting entit	y keep a complete perr	manent record of the pro	oceedings of its board of	of directors and all subordinate commit	tees	Yes [X] No	[]
14.					s of any material interest or affiliation on offlict with the official duties of such person		Yes [X]] No	[]
			F	INANCIAL					
15.1	Total amount loaned dur	ing the year (inclusive of	Separate Accounts, exclu	usive of policy loans):	15.11 To directors or other officers 15.12 To stockholders not officers 15.13 Trustees, supreme or grand (Fraternal only)	\$			
15.2	Total amount of loans or loans):	utstanding at end of year	(inclusive of Separate Ac	counts, exclusive of poli		\$			
16.1					to another party without the liability for s		Yes [] No	[X]
16.2	If yes, state the amount			16.21 Rented fi	rom others	\$			
					d from others				
					om outers				
17.1		ancial the nature of each	-	in the Annual Stateme	nt Instructions other than guaranty fun	d or			
	guaranty association						Yes [-	
17.2	If answer is yes,				paid as losses or risk adjustment paid as expenses				
					mounts paid				

(continued) INVESTMENT

18.	List the following	ng capital stock informat	ion for the reporting ent	ity:					
	Class	1 Number of Shares Authorized	2 Number of Shares Outstanding	3 Par Value Per Share	4 Redemption Price if Callable	5 Is Dividend Rate Limited?	6 Are Divider Cumulativ		
	0.000	710011200	- Cutotanung	. d. raido i di dilaid	Ganasio	Yes No	Yes No		
	Preferred	400,000	0	1.000		[X] []	[] [)	(]	
	Common	3,000,000	1,000	0.100	XXX	XXX XXX	XXX	XXX	
19.2	the actual p If no, give full a Were any of th control of th any assets	ocks, bonds and other cossession of the reportion complete information are stocks, bonds or other reporting entity, exceptions to a put option of amount thereof at December 2.	ng entity on said date, en relating thereto: Her assets of the report of as shown on the Schontract that is currently	ng entity owned at Deedule E - Part 3 - Speci in force? (Exclude secu year: 20.21 20.22 20.23 20.24	cember 31 of the curre al Deposits; or has the rities subject to Interrog Loaned to others	nt year not exclusive reporting entity sold o atory 16.1)greements	ly under the r transferred	Yes [
					Subject to reverse dolla	, ,	•		
					Pledged as collateral				
					Placed under option agr Letter stock or other sec				
					Other		·		
20 3	For each cated	ory above, if any of the	ea accate are held by of				Ф		
20.0	J	ory above, it arry or the	,	, ,					
	20.01								
		(20.21) and (20.23) althis statement, attach a		urities that were made	available for use by a				
20.4	•	0.28) provide the follow							
		1 Nature of Rest	riction		2 Descriptio	n		3 Amount	
					2000			7.11100111	
ļ									
							•		
21.1	Does the repor	ting entity have any hed	ging transactions report	ed on Schedule DB?				Yes [] No [X]
21.2		mprehensive description description with this state		m been made available	to the domiciliary state?	,	Yes [] No [] NA [X]
22.1		erred stocks or bonds ov						Yes [] No [X]
22.2		amount thereof at Dece							

(continued)

INVESTMENT

20.	deposit boxes, were all stocks, bonds and other securities, owned throughout the qualified bank or trust company in accordance with Part 1 – General, Section IV.H Financial Condition Examiners Handbook?	current year held pursuant to a custodial agreement with a	. Yes [X] No []
23.01	For agreements that comply with the requirements of the NAIC Financial Condition	n Examiners Handbook, complete the following:		
	1	2		

1 Name of Custodian(s)	2 Custodian's Address
	3 Chase MetroTech Center
	N. American Insurance Group
	6th Floor
JPMorgan Chase	Brooklyn, NY 11245

23.02 For all agreements that do not comply with the requirements of the NAIC Financial Condition Examiners Handbook, provide the name, location and a complete explanation:

1 Name(s)	2 Location(s)	2 Complete Explanation(s)

23.03 Have there been any changes, including name changes, in the custodian(s) identified in 23.01 during the current year? \times Yes [] No [\times] 23.04 If yes, give full and complete information relating thereto:

1 2 3 4
Date of Change Reason

23.05 Identify all investment advisors, brokers/dealers or individuals acting on behalf of broker/dealers that have access to the investment accounts, handle securities and have authority to make investments on behalf of the reporting entity:

1 Central Registration Depository Number(s)	2 Name	2 Address
		CIM Hartford Offices
		280 Trumbull Street
105772	CIGNA Investments, Inc	Hartford, CT 06103

24.1	Does the reporting entity have any diversified mutual funds reported in Schedule D, Part 2 (diversified according to the Securities and			
	Exchange Commission (SEC) in the Investment Company Act of 1940 [Section 5 (b) (1)])?	Yes []	No
040	If you are not also the fall and an are a shall as			

[X]

24.2 If yes, complete the following schedule:

1 CUSIP #	2 Name of Mutual Fund	3 Book/Adjusted Carrying Value
9999999. TOTAL		(

24.3 For each mutual fund listed in the table above, complete the following schedule:

1	2	3	4
		Amount of Mutual Fund's	
Name of Mutual Fund	Name of Significant Holding	Book/Adjusted Carrying Value	
(from above table)	Of the Mutual Fund	Attributable to the Holding	Date of Valuation
	••••••		

GENERAL INTERROGATORIES

(continued) OTHER

5.1 Amount of	payments to Trade Associations, Service Organizations and Statistical or Rating Bureaus,	if any?\$	33,400
5.2 List the na Associa	ame of the organization and the amount paid if any such payment represented 25% ations, Service Organizations and Statistical or Rating Bureaus during the period covered by	or more of the total payments to Trade by this statement.	
	1 Name	2 Amount Paid	
	Maine Association of Healthplan	30,000	
			F 707
'	payments for legal expenses, if any?		5,727
	me of the firm and the amount paid if any such payment represented 25% or more of the od covered by this statement.	e total payments for legal expenses during	
	1	2	
	Name	Amount Paid	
7.1 Amount of	payments for expenditures in connection with matters before legislative bodies, officers or	departments of government, if any?\$	
	me of the firm and the amount paid if any such payment represented 25% or more of the atters before legislative bodies, officers or departments of government during the period co		
		·	
	. 1	2	
	Name	Amount Paid	

GENERAL INTERROGATORIES

(continued)

PART 2 - HEALTH INTERROGATORIES

1.1 1.2	Does the reporting entity have any direct Medicare Supplif yes, indicate premium earned on U. S. business only					\$			
1.3	What portion of Item (1.2) is not reported on the Medicar 1.31 Reason for excluding								
1.4 1.5 1.6	Indicate amount of earned premium attributable to Canac Indicate total incurred claims on all Medicare Supplemen Individual policies:			, ,		•			
1.0	marviduai policies.		Most currer	nt three years:					
				oremium earned		\$			0
				ncurred claims					
			1.63 Numb	er of covered lives		\$			0
			All years pr	ior to most current three	e years:				
			1.64 Total p	oremium earned		\$			0
			1.65 Total i	ncurred claims		\$			0
1.7	Group policies:		1.66 Numb	er of covered lives		\$			0
	• •			nt three years:					•
				oremium earned					
				ncurred claims		•			
				er of covered lives ior to most current three		Ф			
			1 74 Total r	oremium earned	e years.	\$			0
				ncurred claims					
				er of covered lives					
2.	Health Test:					*			
				1		2			
				Current Year		Prior Year			
	2.1	Premium Numerator	\$.	119 , 307 , 501	\$	138,989,2	:31		
	2.2	Premium Denominator	\$.	119,307,501	\$	138,989,2	:31		
	2.3	Premium Ratio (2.1/2.2)		1.000		1.0	000		
	2.4	Reserve Numerator	\$.	18,460,088	\$	21 , 796 , 1	31		
	2.5	Reserve Denominator		18,460,088		21,796,1			
	2.6	Reserve Ratio (2.4/2.5)		1.000		1.0			
3.1	Has the reporting entity received any endowment or g	ift from contracting hospit	tals, physici	ans, dentists, or other	s that is agre	ed will be			
3.2	returned when, as and if the earnings of the reporting If yes, give particulars:	entity permits?					Yes []	No [X]
4.1	Have copies of all agreements stating the period ar departments been filed with the appropriate regulator						Yes [X 1	No []
4.2	If not previously filed, furnish herewith a copy(ies) of such								No []
5.1 5.2	Does the reporting entity have stop-loss reinsurance? If no, explain:								No []
5.3	Maximum retained risk (see instructions)		5.31 Comp	rehensive Medical		\$			350 000
0.0	The simulation of the side of			al Only					
				are Supplement					
			5.34 Denta	۱		\$			
				Limited Benefit Plan					
6.	Describe arrangement which the reporting entity may ha hold harmless provisions, conversion privileges with other agreements:	ve to protect subscribers a	nd their dep	endents against the risl	k of insolvency	including			
	hold harmless provisions, conversion privledges with o agreements	ther carriers, agreements v	with provide	rs to continue renderino	g services and	any other			
7.1 7.2	Does the reporting entity set up its claim liability for provi If no, give details:	der services on a service d	ata base?				Yes [Х]	No []
8.	Provide the following Information regarding participating								
				ers at start of reporting					
0.1				ers at end of reporting y					
9.1 9.2	Does the reporting entity have business subject to premil f yes, direct premium earned:	ım rate guarantees?					res []	No [X]
U.L	you, alreat promium earned.			guarantees between 15					
		9.22 Busine	ss with rate	guarantees over 36 mo	onths				

GENERAL INTERROGATORIES

(continued)

PART 2 - HEALTH INTERROGATORIES

	Does the reporting entity have Incentive Pool, Withhold and Bon If yes:	us/ Arrangements in its provider contract?		Yes [X]	No []
		10.21 Maximum amount payable bonuses	\$		
		10.22 Amount actually paid for year bonuses	\$		
		10.23 Maximum amount payable withholds			
		10.24 Amount actually paid for year withholds	\$		
11.1	Is the reporting entity organized as:				
		11.12 A Medical Group/Staff Model,		Yes []	No [X]
		11.13 An Individual Practice Association (IPA), or,		Yes [X]	No [
		11.14 A Mixed Model (combination of above) ?		Yes []	No [X]
11.2	Is the reporting entity subject to Minimum Net Worth Requirement	nts?		Yes [X]	No [
11.3	If yes, show the name of the state requiring such net worth.				Maine
11.4	If ves. show the amount required.		\$		9.042.230
		holders equity?			No [X]
	If the amount is calculated, show the calculation.				
		months uncovered expenditures (\$5,179,715), or 8% of FFS expenditure	es		
12.	List service areas in which reporting entity is licensed to operate	:			
			-		
		1	İ		
		Name of Service Area	ĺ		
	State of Maine				
			1		

ANNUAL STATEMENT FOR THE YEAR 2003 OF THE CIGNA HealthCare of Maine, Inc.

FIVE-YEAR HISTORICAL DATA

		1 2003	2 2002	3 2001	4 2000	5 1999
BALA	ANCE SHEET ITEMS (Pages 2 and 3)	2000	2002	2001	2000	1999
	Total admitted assets (Page 2, Line 26)	50 484 047	51 711 047	53,228,971	42 056 013	44 606 615
2.					25,380,216	
3.	· -				2,971,401	
	Total capital and surplus (Page 3, Line 30)			19,704,642		
٠.	Total capital and surplus (Fage 3, Line 30)	20,004,200	21,712,000	10,704,042		
INCO	ME STATEMENT ITEMS (Page 4)					
5.	Total revenues (Line 8)	119 , 307 , 501	138,994,367	158,339,833	163,681,474	173,682,646
6.	Total medical and hospital expenses (Line 18)	99,069,595	117 , 926 , 100	142 , 799 , 177	142,708,577	159,820,035
7.	Total administrative expenses (Line 21)	8,504,408	12,567,377	14,954,216	16,924,639	15,873,255
8.	Net underwriting gain (loss) (Line 24)	6,701,204	4,463,878	163,638	2,535,542	(3,277,833)
9.	Net investment gain (loss) (Line 27)	2,393,085	1 , 677 , 648	1 ,587 ,575	1 , 460 , 189	1,228,123
10.	Total other income (Lines 28 plus 29)	4,925	0	24,771	52,527	39,066
11.	Net income (loss) (Line 32)	6,078,624	4,055,459	1 ,775 ,984	4,048,258	(2,010,644)
RISK	- BASED CAPITAL ANALYSIS					
12.	Total adjusted capital	23,004,209	21,712,363	19,704,641	16,675,797	14,653,484
	Authorized control level risk-based capital					
END	OLLANDALT (F.,L.;L.;L.;A.O.)					
	DLLMENT (Exhibit 2)	22, 202	40, 250	CF 404	CO 544	70 105
	Total members at end of period (Column 5, Line 7)			65,104		
15.	Total member months (Column 6, Line 7)	429 , 132		789 ,975	8/5,8/4	930,311
OPE	RATING PERCENTAGE (Page 4)					
(Item	divided by Page 4, sum of Lines 2, 3 and 5)					
16.	Premiums earned (Lines 2 plus 3)	100.0	100.0	100.0	100.0	100.0
17.	Total hospital and medical (Line 18)	83.0	84.8	90.2	88.0	92.7
18.	Total underwriting deductions (Line 23)	94.4	96.8	99.9	98.4	101.9
19.	Total underwriting gain (loss) (Line 24)	5.6	3.2	0.1	1.6	(1.9)
IINP	AID CLAIMS ANALYSIS					
	Exhibit, Part 2B)					
•	Total claims incurred for prior years (Line 12, Col. 5)	19.662.357	19,339,114	18,611,644	15,087,114	17 , 984 , 695
	Estimated liability of unpaid claims – [prior year (Line 12,					, , 00 . , 000
	Col. 6)]	21,796,131	22,383,631	19,803,032	25 , 157 , 867	29,133,704
	STMENTS IN PARENT, SUBSIDIARIES AND LIATES					
22.	Affiliated bonds (Sch. D Summary, Line 25, Col. 1)	0	0	0	0	0
23.	Affiliated preferred stocks (Sch. D Summary, Line 39, Col. 1)	0	0	0	0	0
24.	Affiliated common stocks (Sch. D Summary, Line 53, Col. 2)		0	0	0	0
25.	Affiliated short-term investments (subtotal included in Sch. DA, Part 2, Col. 5, Line 11)				0	0
26.				0	0	0
27.	All other affiliated			0	0	0
28.	Total of above Lines 22 to 27	0	0	0	0	0

SCHEDULE D - SUMMARY BY COUNTRY

Long-Term Bonds and Stocks OWNED December 31 of Current Year

	Long-Term Bonds and Stock	KS OWNED December 3	1 of Current Year		
		1 Book/Adjusted	2	3	4
Description		Carrying Value	Fair Value (a)	Actual Cost	Par Value of Bonds
BONDS	United States	0	0	0	0
Governments	2. Canada		0	0	0
(Including all obligations guaranteed	Other Countries	0	0	0	0
by governments)	4. Totals	0	0	0	0
States, Territories and Possessions	5. United States	0	0	0	0
(Direct and guaranteed)	6. Canada	0	0	0	0
	7. Other Countries	0	0	0	0
	8. Totals	0	0	0	0
Political Subdivisions of States,	9. United States			19,894,672	18,010,000
Territories and Possessions	10. Canada		0	0	0
(Direct and guaranteed)	11. Other Countries	0	0	0	0
	12. Totals	19,707,334	20,666,809	19,894,672	18,010,000
Special revenue and special assessment					
obligations and all non-guaranteed	13. United States			19,986,357	19,690,000
obligations of agencies and authorities of	14. Canada		0	0	0
governments and their political subdivisions	15. Other Countries	0	0	0	0
	40 T-4-1-	40 740 500	04 700 500	10 000 057	40,000,000
Dublic Hallaine (constilled 1)	16. Totals	19,710,588		19,986,357	19,690,000
Public Utilities (unaffiliated)	17. United States		0	U	0
	18. Canada	0	0	U	
	19. Other Countries			0	0
	20. Totals	0	0	0	0
Industrial and Miscellaneous and Credit Tenant	21. United States		0	0	0
Loans (unaffiliated)	22. Canada		0	0	J
	23. Other Countries	0	0	0	0
	24. Totals	0	0	0	0
Parent, Subsidiaries and Affiliates	25. Totals	0	0	0	0
	26. Total Bonds	39,417,922		39,881,029	37,700,000
PREFERRED STOCKS	27. United States		0	0	
Public Utilities (unaffiliated)	28. Canada		0	0	
	29. Other Countries	0	0	0	-
	30. Totals	0	0	0	-
Banks, Trust and Insurance Companies	31. United States		0	0	
(unaffiliated)	32. Canada		0	0	
	33. Other Countries	0	0	0	-
	34. Totals	0	0	0	-
Industrial and Miscellaneous (unaffiliated)	35. United States		0	0	
	36. Canada		0	0	
	37. Other Countries	0	0	0	
	38. Totals	0	0	0	1
Parent, Subsidiaries and Affiliates	39. Totals	0	0	0	1
	40. Total Preferred Stocks		0	0	
COMMON STOCKS	41. United States	0	0	0	
Public Utilities (unaffiliated)	42. Canada		0	0	
	43. Other Countries	0	0	0	
	44. Totals	0	0	0	
Banks, Trust and Insurance Companies	45. United States		0	0	
(unaffiliated)	46. Canada		0	0	
	47. Other Countries	0	0	0	
	48. Totals	0	0	0	
Industrial and Miscellaneous (unaffiliated)	49. United States		0	0	
	50. Canada	0	0	0	
	51. Other Countries	0	0	0	_
	52. Totals	0	0	0	_
Parent, Subsidiaries and Affiliates	53. Totals	0	0	0	
	54. Total Common Stocks	0	0	0	
	55. Total Stocks	0	0	0	
	56. Total Bonds and Stock	39,417,922	42,455,308	39,881,029]
·				· · · · · · · · · · · · · · · · · · ·	

SCHEDULE D - VERIFICATION BETWEEN YEARS

1.	Book/adjusted carrying value of bonds and stocks, prior year	6.	Foreign Exchange Adjustment: 6.1 Column 17, Part 1
2.	Cost of bonds and stocks acquired, Column 6, Part 314,586,967		6.2 Column 13, Part 2, Sec. 1
3.	Increase (decrease) by adjustment:		6.3 Column 11, Part 2, Sec. 2 0
	3.1 Column 16, Part 1(179, 302)		6.4 Column 11, Part 40
	3.2 Column 12, Part 2, Sec. 1 0	7.	Book/adjusted carrying value at end of current period39,417,922
	3.3 Column 10, Part 2, Sec. 2	8.	Total valuation allowance
	3.4 Column 10, Part 4(1, 120)(180, 422)	9.	Subtotal (Lines 7 plus 8)
4.	Total gain (loss), Col. 14, Part 4	10.	Total nonadmitted amounts
5.	Deduct consideration for bonds and stocks disposed of	11.	Statement value of bonds and stocks, current period39,417,922
	Column 6, Part 4		

ANNUAL STATEMENT FOR THE YEAR 2003 OF THE CIGNA HealthCare of Maine, Inc.

SCHEDULE T PREMIUMS AND OTHER CONSIDERATIONS

			1	2	Allocated by St	ates and Territor		siness Only		
			'	۷	3	4	5	6	7	8
	States, Etc.		Guaranty Fund (Yes or No)	Is Insurer Licensed? (Yes or No)	Premiums	Medicare Title XVIII	Medicaid Title XIX	Federal Employees Health Benefits Program Premiums	Life & Annuity Premiums & Deposit Type Contract Funds	Property/ Casualty Premiums
1.	Alabama	.AL								
3.	Arizona	.AZ					ļ			
	Arkansas						-	ļ		
	California		•••••							
	Colorado	.CO	***************************************							
	Connecticut Delaware									
	District of Columbia									
	Florida									
	Georgia									

	Idaho									
	Illinois									
	Indiana		***************************************							
	lowa		·····							
	Kansas									
	Kentucky						 	 	 	
	Louisiana		 No	Voc	120,487,614		†	 		
	Maryland				120,407,014		-			
	Massachusetts		***************************************							
	Michigan		***************************************							
	Minnesota									
	Mississippi		***************************************							
	Missouri									
27.	Montana	.MT								
28.	Nebraska	NE								
	Nevada						-			
	New Hampshire									
	New Jersey									
	New Mexico		***************************************							
	New York North Carolina		***************************************				†	†		
	North Dakota	ND								
	Ohio		***************************************							
	Oklahoma									
	Oregon									
	Pennsylvania									
40.	Rhode Island	RI	***************************************							
	South Carolina									
	South Dakota									
	Tennessee		······					 	-	
	Texas		•••••				 	 	 	<u> </u>
	Utah		***************************************				 	t	·	
	Vermont		***************************************				†	t		
	Virginia Washington						†	†	İ	
	West Virginia		***************************************				1	T		
	Wisconsin							I		
	Wyoming		***************************************							
	American Samoa									
	Guam		•••••				 	 	ļ	
	Puerto Rico						 	 		
55.	U.S. Virgin Islands	VI	***************************************						ļ	
	Canada									
	Aggregate other alien	.OT	XXX	XXX	0	0	0	0	0	0
58.	Total (Direct Business)		XXX	(a) 1	120,487,614	0	0	0	0	0
	DETAILS OF WRITE-INS							1		
							 	 	 	
							†	t		
	Summary of remaining w			n overflow			†	t		
J130.			for Line 57 from		0	0	0	0	0	0
5700	Totals (Lines 5701 thru 5				0	0	0	0	0	0

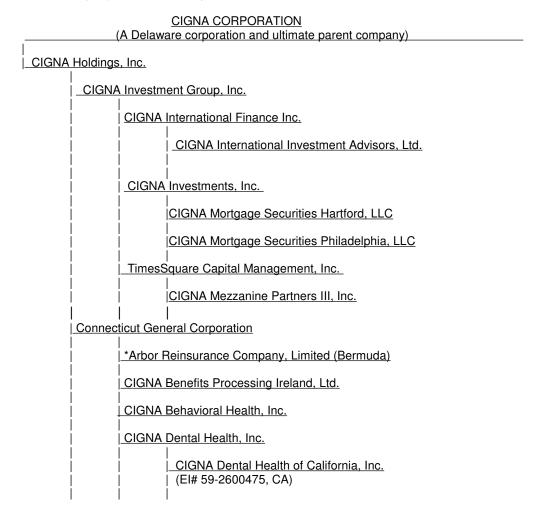
Explanation of basis of allocation by states, premiums by state, etc.:

⁽a) Insert the number of yes responses except for Canada and Other Alien.

PART 1 - ORGANIZATIONAL CHART

PART 1 - ORGANIZATIONAL CHART

The following is a listing identifying and indicating the interrelationships among all affiliated insurers (identified by an asterisk, and if such insurer is incorporated in the United States of America, by a Federal Employer Identification Number, NAIC Company Code and Jurisdiction of Incorporation) and all other affiliates, except that no non-insurer affiliate or alien insurer affiliate is listed unless either its total assets, as of December 31, 2003, are equal to one-half of one percent (0.5%) of the total assets of Connecticut General Life Insurance Company, which is the largest affiliated insurer, or such non-insurer or alien had activities reported in Part 2:



PART 1 - ORGANIZATIONAL CHART

CIGNA Dental Health of Colorado, Inc. (EI# 59-2675861, NAIC # 11175, CO) CIGNA Dental Health of Delaware, Inc. (EI# 59-2676987, NAIC # 95380, DE) CIGNA Dental Health of Florida, Inc. (EI# 59-1611217, NAIC # 52021, FL) CIGNA Dental Health of Kansas, Inc. (EI# 59-2625350, NAIC # 52024, KS) CIGNA Dental Health of Kentucky, Inc. (EI# 59-2619589, NAIC # 52108, KY) CIGNA Dental Health of Maryland, Inc. (EI# 59-2740468, NAIC # 48119, DE) CIGNA Dental Health of Missouri, Inc. (El#06-1582068, NAIC # 11160, MO) CIGNA Dental Health of New Jersey, Inc. (EI# 59-2308062, NAIC # 11167,NJ) CIGNA Dental Health of New Mexico, Inc. (EI# 95-4452999, NAIC # 47001, NM) CIGNA Dental Health of North Carolina, Inc. (EI# 56-1803464, NAIC # 95179, NC) CIGNA Dental Health of Ohio, Inc. (EI# 59-2579774, NAIC # 47805, OH) CIGNA Dental Health of Pennsylvania, Inc. (EI# 52-1220578, NAIC # 47041, PA) CIGNA Dental Health of Texas, Inc. (EI# 59-2676977, NAIC # 95037, TX) CIGNA Dental Health of Virginia, Inc. (EI# 52-2188914, NAIC # 52617, VA)

CIGNA Dental Health Plan of Arizona, Inc.

(EI# 86-0807222, NAIC # 47013, AZ)
CIGNA Financial Partners, Inc.
 <u>CIGNA Financial Services, Inc.</u>
CIGNA Health Corporation
CIGNA HealthCare of Connecticut, Inc. (El# 06-1141174, NAIC # 95660, CT)
CIGNA HealthCare of Delaware, Inc. (El# 52-1347731, NAIC # 95544, DE)
CIGNA HealthCare of Florida, Inc. (El# 59-2089259, NAIC # 95136, FL)
CIGNA HealthCare of Illinois, Inc. (El# 36-3385638, NAIC # 95602, DE)
CIGNA HealthCare of Massachusetts, Inc. (El# 02-0402111, NAIC # 95220, MA)
CIGNA HealthCare Mid-Atlantic, Inc. (EI# 52-1404350, NAIC # 95599, MD)

